

# **Market Share Report**

## **By NAIC Group and Jurisdiction**

### ***First Quarter - 2024***

| CATIC                | NAIC Group | Direct Premiums Written |                |                     |              | Direct Losses Paid |                |                    |                 | Direct Losses Unpaid |                |                    |                |
|----------------------|------------|-------------------------|----------------|---------------------|--------------|--------------------|----------------|--------------------|-----------------|----------------------|----------------|--------------------|----------------|
|                      |            | Current Year            | % of Total     | Prior Year          | Change       | Current Year       | % of Total     | Prior Year         | Change          | Current Year         | % of Total     | Prior Year         | Change         |
| 1. ALABAMA           | 4255       | \$99,563                | 0.22%          | \$50,773            | 96.09%       | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%          |
| 2. CONNECTICUT       | 4255       | \$11,846,732            | 26.60%         | \$12,374,788        | (4.27)%      | \$603,438          | 58.08%         | \$879,928          | (31.42)%        | \$1,314,039          | 33.89%         | \$2,132,779        | (38.39)%       |
| 3. FLORIDA           | 4255       | \$2,056,319             | 4.62%          | \$1,314,403         | 56.45%       | \$10,254           | 0.99%          | \$17,512           | (41.45)%        | \$278,079            | 7.17%          | \$299,805          | (7.25)%        |
| 4. GEORGIA           | 4255       | \$4,155,294             | 9.33%          | \$2,455,911         | 69.20%       | \$54,156           | 5.21%          | \$10,799           | 401.49%         | \$83,599             | 2.16%          | \$16,483           | 407.18%        |
| 5. ILLINOIS          | 4255       | \$304,348               | 0.68%          | \$0                 | 0.00%        | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%          |
| 6. MAINE             | 4255       | \$513,918               | 1.15%          | \$612,796           | (16.14)%     | \$8,003            | 0.77%          | \$4,345            | 84.19%          | \$82,298             | 2.12%          | \$73,401           | 12.12%         |
| 7. MASSACHUSETTS     | 4255       | \$9,975,674             | 22.40%         | \$10,120,403        | (1.43)%      | \$181,511          | 17.47%         | \$1,718,442        | (89.44)%        | \$719,333            | 18.55%         | \$676,428          | 6.34%          |
| 8. NEW HAMPSHIRE     | 4255       | \$1,085,623             | 2.44%          | \$1,130,020         | (3.93)%      | \$29,816           | 2.87%          | \$10,388           | 187.02%         | \$46,892             | 1.21%          | \$42,604           | 10.06%         |
| 9. NEW JERSEY        | 4255       | \$4,099,856             | 9.21%          | \$3,655,591         | 12.15%       | \$34,526           | 3.32%          | \$193,281          | (82.14)%        | \$878,189            | 22.65%         | \$194,185          | 352.24%        |
| 10. NEW YORK         | 4255       | \$1,141,362             | 2.56%          | \$1,475,624         | (22.65)%     | \$7,487            | 0.72%          | \$744,631          | (98.99)%        | \$100,442            | 2.59%          | \$134,889          | (25.54)%       |
| 11. NORTH CAROLINA   | 4255       | \$368,468               | 0.83%          | \$0                 | 0.00%        | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%          |
| 12. OHIO             | 4255       | \$45,842                | 0.10%          | \$123,613           | (62.91)%     | \$0                | --             | \$0                | 0.00%           | \$3,000              | 0.08%          | \$0                | 0.00%          |
| 13. PENNSYLVANIA     | 4255       | \$2,136,710             | 4.80%          | \$1,068,262         | 100.02%      | \$15,352           | 1.48%          | \$0                | 0.00%           | \$26,633             | 0.69%          | \$4,449            | 498.63%        |
| 14. RHODE ISLAND     | 4255       | \$1,652,728             | 3.71%          | \$1,939,378         | (14.78)%     | \$16,154           | 1.55%          | \$10,565           | 52.90%          | \$151,363            | 3.90%          | \$52,786           | 186.75%        |
| 15. SOUTH CAROLINA   | 4255       | \$168,625               | 0.38%          | \$192,964           | (12.61)%     | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%          |
| 16. TENNESSEE        | 4255       | \$439,404               | 0.99%          | \$149,195           | 194.52%      | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%          |
| 17. VERMONT          | 4255       | \$4,442,782             | 9.98%          | \$4,312,526         | 3.02%        | \$78,302           | 7.54%          | \$86,083           | (9.04)%         | \$193,546            | 4.99%          | \$262,799          | (26.35)%       |
| <b>TOTAL AVERAGE</b> |            | <b>\$44,533,248</b>     | <b>100.00%</b> | <b>\$40,976,247</b> | <b>8.68%</b> | <b>\$1,038,999</b> | <b>100.00%</b> | <b>\$3,675,974</b> | <b>(71.74)%</b> | <b>\$3,877,413</b>   | <b>100.00%</b> | <b>\$3,890,608</b> | <b>(0.34)%</b> |
|                      |            | <b>\$2,619,603</b>      |                | <b>\$2,410,367</b>  |              | <b>\$61,118</b>    |                | <b>\$216,234</b>   |                 | <b>\$228,083</b>     |                | <b>\$228,859</b>   |                |

| CHICAGO / FIDELITY        | NAIC Group | Direct Premiums Written |                |                      |              | Direct Losses Paid  |                |                     |               | Direct Losses Unpaid |                |                      |                |
|---------------------------|------------|-------------------------|----------------|----------------------|--------------|---------------------|----------------|---------------------|---------------|----------------------|----------------|----------------------|----------------|
|                           |            | Current Year            | % of Total     | Prior Year           | Change       | Current Year        | % of Total     | Prior Year          | Change        | Current Year         | % of Total     | Prior Year           | Change         |
| 1. ALABAMA                | 670        | \$10,757,791            | 1.04%          | \$10,314,676         | 4.30%        | \$394,897           | 0.58%          | \$617,940           | (36.09)%      | \$1,050,923          | 0.54%          | \$1,471,772          | (28.59)%       |
| 2. ALASKA                 | 670        | \$730,386               | 0.07%          | \$931,121            | (21.56)%     | \$29,553            | 0.04%          | (\$1,708)           | 1.830.27%     | \$0                  | --             | \$0                  | 0.00%          |
| 3. ARIZONA                | 670        | \$24,208,464            | 2.33%          | \$23,165,679         | 4.50%        | \$2,764,771         | 4.04%          | \$738,469           | 274.39%       | \$2,765,555          | 1.43%          | \$2,273,935          | 21.62%         |
| 4. ARKANSAS               | 670        | \$9,139,068             | 0.88%          | \$10,176,520         | (10.19)%     | \$179,418           | 0.26%          | \$217,394           | (17.47)%      | \$720,737            | 0.37%          | \$430,015            | 67.61%         |
| 5. CALIFORNIA             | 670        | \$137,795,631           | 13.28%         | \$131,106,019        | 5.10%        | \$22,436,008        | 32.76%         | \$14,923,569        | 50.34%        | \$49,947,297         | 25.76%         | \$52,019,989         | (3.98)%        |
| 6. COLORADO               | 670        | \$19,279,683            | 1.86%          | \$18,461,589         | 4.43%        | \$1,629,268         | 2.38%          | \$664,832           | 145.06%       | \$1,343,513          | 0.69%          | \$1,581,252          | (15.03)%       |
| 7. CONNECTICUT            | 670        | \$3,850,540             | 0.37%          | \$4,332,711          | (11.13)%     | \$228,116           | 0.33%          | \$630,824           | (63.84)%      | \$2,733,304          | 1.41%          | \$1,647,545          | 65.90%         |
| 8. DELAWARE               | 670        | \$8,238,369             | 0.79%          | \$5,722,318          | 43.97%       | \$52,208            | 0.08%          | \$57,618            | (9.39)%       | \$360,865            | 0.19%          | \$1,227,233          | (70.60)%       |
| 9. DISTRICT OF COLUMBIA   | 670        | \$2,655,477             | 0.26%          | \$2,711,546          | (2.07)%      | \$495,433           | 0.72%          | \$333,084           | 48.74%        | \$2,401,931          | 1.24%          | \$3,654,655          | (34.28)%       |
| 10. FLORIDA               | 670        | \$107,994,198           | 10.41%         | \$104,187,872        | 3.65%        | \$3,092,275         | 4.51%          | \$7,759,432         | (60.15)%      | \$1,146,190          | 5.23%          | \$12,322,280         | (17.83)%       |
| 11. GEORGIA               | 670        | \$38,658,367            | 3.72%          | \$35,489,311         | 8.93%        | \$1,228,463         | 1.79%          | \$990,202           | 24.06%        | \$4,519,936          | 2.33%          | \$3,866,690          | 16.89%         |
| 12. HAWAII                | 670        | \$6,497,433             | 0.63%          | \$7,085,539          | (8.30)%      | \$136,595           | 0.20%          | \$301,252           | (54.66)%      | \$815,356            | 0.42%          | \$1,303,423          | (37.45)%       |
| 13. IDAHO                 | 670        | \$3,431,438             | 0.33%          | \$4,123,525          | (16.78)%     | \$69,377            | 0.10%          | \$10,270            | 575.53%       | \$238,931            | 0.12%          | \$296,528            | (19.42)%       |
| 14. ILLINOIS              | 670        | \$58,986,926            | 5.68%          | \$54,746,143         | 7.75%        | \$3,609,656         | 5.27%          | \$3,016,143         | 19.68%        | \$12,059,904         | 6.22%          | \$11,322,280         | 6.51%          |
| 15. INDIANA               | 670        | \$13,556,823            | 1.31%          | \$11,810,724         | 14.78%       | \$295,201           | 0.43%          | \$348,014           | (15.18)%      | \$852,596            | 0.44%          | \$780,875            | 9.18%          |
| 16. IOWA                  | 670        | \$814,898               | 0.08%          | \$1,300,271          | (37.33)%     | \$80,883            | 0.12%          | \$8,341             | 869.70%       | \$79,938             | 0.04%          | \$23,809             | 235.75%        |
| 17. KANSAS                | 670        | \$3,143,134             | 0.30%          | \$3,213,258          | (2.18)%      | \$19,395            | 0.03%          | \$24,036            | (19.31)%      | \$44,198             | 0.02%          | \$53,151             | (16.84)%       |
| 18. KENTUCKY              | 670        | \$9,251,298             | 0.89%          | \$6,167,022          | 50.01%       | \$206,662           | 0.30%          | \$86,183            | 139.79%       | \$523,494            | 0.27%          | \$3,800,426          | (100.27)%      |
| 19. LOUISIANA             | 670        | \$11,100,636            | 1.07%          | \$10,546,280         | 5.26%        | \$236,900           | 0.35%          | \$458,368           | (48.32)%      | \$1,838,933          | 0.95%          | \$1,350,283          | 36.19%         |
| 20. MAINE                 | 670        | \$2,246,117             | 0.22%          | \$1,877,700          | 19.62%       | \$184,624           | 0.27%          | \$348,423           | (47.01)%      | \$723,291            | 0.37%          | \$557,026            | 29.85%         |
| 21. MARYLAND              | 670        | \$15,567,152            | 1.50%          | \$14,948,391         | 4.14%        | \$469,942           | 0.69%          | \$308,250           | 52.45%        | \$2,516,769          | 1.30%          | \$3,213,296          | (21.68)%       |
| 22. MASSACHUSETTS         | 670        | \$13,482,899            | 1.30%          | \$12,058,695         | 11.81%       | \$533,661           | 0.78%          | \$849,127           | (37.15)%      | \$3,699,569          | 1.91%          | \$3,800,426          | (2.65)%        |
| 23. MICHIGAN              | 670        | \$21,864,628            | 2.11%          | \$21,548,744         | 1.47%        | \$156,731           | 0.23%          | \$613,585           | (74.46)%      | \$784,759            | 0.40%          | \$626,574            | 25.25%         |
| 24. MINNESOTA             | 670        | \$5,637,351             | 0.54%          | \$4,819,595          | 16.97%       | \$69,910            | 0.10%          | \$152,671           | (54.21)%      | \$127,424            | 0.07%          | \$321,161            | (60.32)%       |
| 25. MISSISSIPPI           | 670        | \$11,899,162            | 1.15%          | \$4,344,760          | 173.87%      | \$205,621           | 0.30%          | \$4,880,034         | (95.79)%      | \$217,558            | 0.11%          | \$955,680            | (77.24)%       |
| 26. MISSOURI              | 670        | \$3,231,400             | 0.31%          | \$3,649,350          | (11.45)%     | \$732,327           | 1.07%          | \$245,007           | 198.90%       | \$951,413            | 0.49%          | \$800,736            | 18.82%         |
| 27. MONTANA               | 670        | \$3,202,675             | 0.31%          | \$2,557,901          | 25.21%       | \$123,502           | 0.18%          | \$106,736           | 15.71%        | \$362,299            | 0.19%          | \$310,781            | 16.58%         |
| 28. NEBRASKA              | 670        | \$1,910,235             | 0.18%          | \$2,448,497          | (21.98)%     | \$3,716             | 0.01%          | \$62,073            | (94.01)%      | \$13,179             | 0.01%          | \$40,667             | (67.59)%       |
| 29. NEVADA                | 670        | \$13,417,700            | 1.29%          | \$13,174,966         | 1.84%        | \$768,654           | 1.12%          | \$1,002,052         | (23.29)%      | \$3,661,812          | 1.89%          | \$6,466,884          | (43.38)%       |
| 30. NEW HAMPSHIRE         | 670        | \$2,183,971             | 0.21%          | \$1,359,388          | 60.66%       | \$225,827           | 0.33%          | \$49,185            | 359.14%       | \$301,365            | 0.16%          | \$164,129            | 83.61%         |
| 31. NEW JERSEY            | 670        | \$27,201,521            | 2.62%          | \$23,682,238         | 14.86%       | \$948,809           | 1.39%          | \$1,560,370         | (39.19)%      | \$7,677,104          | 3.96%          | \$8,043,264          | (4.55)%        |
| 32. NEW MEXICO            | 670        | \$8,085,778             | 0.78%          | \$6,593,415          | 22.63%       | \$380,650           | 0.56%          | \$155,143           | 145.35%       | \$2,632,955          | 1.36%          | \$1,355,581          | 94.23%         |
| 33. NEW YORK              | 670        | \$41,459,807            | 3.99%          | \$45,549,670         | (8.98)%      | \$2,341,145         | 3.42%          | \$3,061,463         | (23.53)%      | \$23,136,595         | 11.93%         | \$22,290,615         | 3.80%          |
| 34. NORTH CAROLINA        | 670        | \$15,023,559            | 1.45%          | \$16,764,116         | (10.38)%     | \$823,330           | 1.20%          | \$308,129           | 167.20%       | \$1,267,862          | 0.65%          | \$1,365,612          | (7.16)%        |
| 35. NORTH DAKOTA          | 670        | \$464,329               | 0.04%          | \$472,448            | (1.72)%      | \$70,470            | 0.10%          | \$8,592             | 720.18%       | \$48,778             | 0.03%          | \$4,008              | 1,117.02%      |
| 36. OHIO                  | 670        | \$21,756,247            | 2.10%          | \$21,857,602         | (0.46)%      | \$56,154            | 0.08%          | \$166,901           | (66.35)%      | \$1,008,328          | 0.52%          | \$658,473            | 53.13%         |
| 37. OKLAHOMA              | 670        | \$6,465,100             | 0.62%          | \$8,065,074          | (19.84)%     | \$224,817           | 0.33%          | \$132,372           | 69.84%        | \$504,126            | 0.26%          | \$682,473            | (26.13)%       |
| 38. OREGON                | 670        | \$16,041,550            | 1.55%          | \$16,187,246         | (0.90)%      | \$414,573           | 0.61%          | \$732,408           | (43.40)%      | \$1,461,267          | 0.75%          | \$1,331,286          | 9.76%          |
| 39. PENNSYLVANIA          | 670        | \$51,122,386            | 4.93%          | \$45,581,016         | 12.16%       | \$1,847,428         | 2.70%          | \$2,035,958         | (9.26)%       | \$6,904,780          | 3.56%          | \$9,290,967          | (25.68)%       |
| 40. RHODE ISLAND          | 670        | \$4,197,204             | 0.40%          | \$4,446,414          | (5.60)%      | \$424,390           | 0.62%          | \$70,183            | 504.69%       | \$2,373,150          | 1.22%          | \$1,525,937          | 55.52%         |
| 41. SOUTH CAROLINA        | 670        | \$18,643,936            | 1.80%          | \$19,346,027         | (3.63)%      | \$328,476           | 0.48%          | \$444,996           | (26.18)%      | \$1,734,011          | 0.89%          | \$1,412,423          | 22.77%         |
| 42. SOUTH DAKOTA          | 670        | \$892,462               | 0.09%          | \$932,408            | (4.28)%      | \$42,110            | 0.06%          | \$17,259            | 143.99%       | \$38,541             | 0.02%          | \$51,856             | (25.68)%       |
| 43. TENNESSEE             | 670        | \$27,792,200            | 2.68%          | \$22,902,243         | 21.35%       | \$277,640           | 0.41%          | \$1,010,189         | (72.52)%      | \$2,140,603          | 1.10%          | \$3,116,776          | (31.32)%       |
| 44. TEXAS                 | 670        | \$145,154,071           | 13.99%         | \$142,659,551        | 1.75%        | \$5,617,241         | 8.20%          | \$5,951,130         | (5.61)%       | \$14,260,107         | 7.35%          | \$16,401,264         | (13.05)%       |
| 45. UTAH                  | 670        | \$6,497,590             | 0.63%          | \$5,282,192          | 23.01%       | \$412,561           | 0.60%          | (\$945,393)         | 143.64%       | \$473,312            | 0.24%          | \$397,452            | 19.09%         |
| 46. VERMONT               | 670        | \$185,939               | 0.02%          | \$347,722            | (46.53)%     | \$13,340            | 0.02%          | \$58,985            | (77.38)%      | \$66,407             | 0.03%          | \$32,982             | 101.34%        |
| 47. VIRGINIA              | 670        | \$29,966,513            | 2.89%          | \$25,320,231         | 18.35%       | \$983,329           | 1.44%          | \$1,187,983         | (17.23)%      | \$2,969,491          | 1.53%          | \$3,447,750          | (13.87)%       |
| 48. WASHINGTON            | 670        | \$22,422,135            | 2.16%          | \$21,765,684         | 3.02%        | \$1,535,910         | 2.24%          | \$1,332,074         | 15.30%        | \$4,186,740          | 2.16%          | \$3,915,958          | 6.91%          |
| 49. WEST VIRGINIA         | 670        | \$1,201,281             | 0.12%          | \$1,364,353          | (11.95)%     | \$3,100,795         | 4.53%          | \$54,553            | 5,584.00%     | \$439,236            | 0.23%          | \$285,536            | 53.83%         |
| 50. WISCONSIN             | 670        | \$11,940,118            | 1.15%          | \$10,621,237         | 12.42%       | \$2,566,327         | 3.75%          | \$212,453           | 1,107.95%     | \$11,086,839         | 5.72%          | \$1,222,219          | 807.11%        |
| 51. WYOMING               | 670        | \$474,587               | 0.05%          | \$644,961            | (26.42)%     | \$227               | 0.00%          | \$3,986             | (94.31)%      | \$64,544             | 0.03%          | \$129,345            | (50.10)%       |
| 52. GUAM                  | 670        | \$998,561               | 0.10%          | \$682,542            | 46.30%       | \$100               | 0.00%          | \$0                 | 0.00%         | \$232,533            | 0.12%          | \$337,051            | (31.01)%       |
| 53. PUERTO RICO           | 670        | \$693,843               | 0.07%          | \$678,966            | 2.19%        | \$365,090           | 0.53%          | \$345,138           | 5.78%         | \$1,634,879          | 0.84%          | \$1,442,312          | 13.35%         |
| 54. U.S. VIRGIN ISLANDS   | 670        | \$208,121               | 0.02%          | \$202,849            | 2.60%        | \$3,900             | 0.01%          | \$4,384             | (11.04)%      | \$111,217            | 0.06%          | \$132,077            | (15.79)%       |
| 55. CANADA                | 670        | \$14,273,493            | 1.38%          | \$12,892,562         | 10.71%       | \$4,500,733         | 6.57%          | \$1,752,167         | 156.87%       | \$1,213,709          | 0.63%          | \$2,112,260          | (42.54)%       |
| 56. AGGREGATE OTHER ALIEN | 670        | \$0                     | --             | \$0                  | 0.00%        | \$55,454            | 0.81%          | \$858,787           | (35.32)%      | \$447,967            | 0.23%          | \$462,226            | (3.08)%        |
| <b>TOTAL AVERAGE</b>      |            | <b>\$1,037,896,181</b>  | <b>100.00%</b> | <b>\$983,222,878</b> | <b>5.56%</b> | <b>\$68,494,593</b> | <b>100.00%</b> | <b>\$60,321,616</b> | <b>13.55%</b> | <b>\$193,918,120</b> | <b>100.00%</b> | <b>\$194,617,242</b> | <b>(0.36)%</b> |
|                           |            | <b>\$18,533,860</b>     |                | <b>\$17,557,551</b>  |              | <b>\$1,223,118</b>  |                | <b>\$1,077,172</b>  |               | <b>\$3,462,824</b>   |                | <b>\$3,475,308</b>   |                |

| FIRST AMERICAN            | NAIC Group | Direct Premiums Written |                |                      |                | Direct Losses Paid  |                |                     |              | Direct Losses Unpaid |                |                      |              |
|---------------------------|------------|-------------------------|----------------|----------------------|----------------|---------------------|----------------|---------------------|--------------|----------------------|----------------|----------------------|--------------|
|                           |            | Current Year            | % of Total     | Prior Year           | Change         | Current Year        | % of Total     | Prior Year          | Change       | Current Year         | % of Total     | Prior Year           | Change       |
| 1. ALABAMA                | 70         | \$7,032,676             | 0.85%          | \$7,256,049          | (3.08)%        | \$324,646           | 0.88%          | \$184,316           | 76.14%       | \$2,565,536          | 0.95%          | \$2,746,456          | (6.59)%      |
| 2. ALASKA                 | 70         | \$940,324               | 0.11%          | \$1,130,149          | (16.80)%       | \$25,171            | 0.07%          | \$176,441           | (85.73)%     | \$345,141            | 0.13%          | \$470,382            | (26.63)%     |
| 3. ARIZONA                | 70         | \$44,142,688            | 5.35%          | \$41,762,566         | 5.70%          | \$1,125,633         | 3.05%          | \$1,119,001         | 0.59%        | \$6,121,170          | 2.28%          | \$6,292,129          | (2.72)%      |
| 4. ARKANSAS               | 70         | \$4,184,009             | 0.51%          | \$3,469,181          | 20.61%         | \$38,360            | 0.10%          | \$29,221            | 31.28%       | \$1,484,426          | 0.55%          | \$1,181,393          | 25.65%       |
| 5. CALIFORNIA             | 70         | \$74,355,530            | 9.00%          | \$71,373,696         | 4.18%          | \$6,285,776         | 17.05%         | \$6,545,644         | (3.97)%      | \$37,448,604         | 13.92%         | \$35,308,754         | 6.06%        |
| 6. COLORADO               | 70         | \$8,417,444             | 1.02%          | \$10,386,723         | (18.96)%       | \$171,805           | 0.47%          | \$244,951           | (29.86)%     | \$3,174,664          | 1.18%          | \$3,040,361          | 4.42%        |
| 7. CONNECTICUT            | 70         | \$9,095,400             | 1.10%          | \$9,598,021          | (5.24)%        | \$826,164           | 2.24%          | \$633,915           | 30.33%       | \$6,629,393          | 2.47%          | \$6,615,891          | 0.20%        |
| 8. DELAWARE               | 70         | \$4,156,787             | 0.50%          | \$4,827,302          | (13.89)%       | \$21,152            | 0.06%          | \$197,845           | (89.31)%     | \$543,434            | 0.20%          | \$605,111            | (10.19)%     |
| 9. DISTRICT OF COLUMBIA   | 70         | \$4,553,949             | 0.55%          | \$5,818,462          | (21.73)%       | \$206,941           | 0.56%          | \$166,970           | 23.94%       | \$3,816,954          | 1.42%          | \$3,702,837          | 3.08%        |
| 10. FLORIDA               | 70         | \$87,458,686            | 10.59%         | \$89,326,306         | (2.09)%        | \$7,761,423         | 21.05%         | \$4,803,933         | 61.56%       | \$18,344,451         | 6.82%          | \$17,574,931         | 4.38%        |
| 11. GEORGIA               | 70         | \$36,704,994            | 4.45%          | \$30,182,962         | 21.61%         | \$1,351,367         | 3.67%          | \$518,047           | 160.86%      | \$9,974,527          | 3.71%          | \$8,453,485          | 17.99%       |
| 12. HAWAII                | 70         | \$6,611,375             | 0.80%          | \$3,553,629          | 86.05%         | \$642,470           | 1.74%          | \$271,082           | 137.00%      | \$5,921,163          | 2.20%          | \$7,790,758          | (24.00)%     |
| 13. IDAHO                 | 70         | \$4,580,112             | 0.55%          | \$6,042,692          | (24.20)%       | \$75,050            | 0.20%          | \$269,187           | (72.12)%     | \$2,546,423          | 0.95%          | \$2,151,155          | 18.37%       |
| 14. ILLINOIS              | 70         | \$16,910,893            | 2.05%          | \$17,756,630         | (4.76)%        | \$637,556           | 1.73%          | \$1,631,389         | (60.92)%     | \$8,162,453          | 3.04%          | \$12,786,375         | (36.16)%     |
| 15. INDIANA               | 70         | \$9,649,942             | 1.17%          | \$9,900,802          | (2.53)%        | \$111,896           | 0.30%          | \$719,077           | (84.44)%     | \$3,534,159          | 1.31%          | \$2,857,598          | 23.68%       |
| 16. KANSAS                | 70         | \$5,106,471             | 0.62%          | \$4,744,961          | 7.62%          | \$39,045            | 0.11%          | \$111,564           | (65.00)%     | \$1,667,323          | 0.62%          | \$1,456,399          | 14.48%       |
| 17. KENTUCKY              | 70         | \$10,210,807            | 1.24%          | \$10,243,147         | (0.32)%        | \$93,872            | 0.25%          | \$411,419           | (77.18)%     | \$2,060,621          | 0.77%          | \$2,185,866          | (5.73)%      |
| 18. LOUISIANA             | 70         | \$11,995,137            | 1.45%          | \$13,121,947         | (8.59)%        | \$222,546           | 0.60%          | \$222,546           | 0.00%        | \$2,630,182          | 0.98%          | \$2,599,185          | 1.19%        |
| 19. MAINE                 | 70         | \$5,909,111             | 0.72%          | \$4,965,329          | 19.01%         | \$455,224           | 1.23%          | \$290,714           | 56.59%       | \$3,975,930          | 1.48%          | \$3,552,102          | 11.93%       |
| 20. MARYLAND              | 70         | \$19,797,391            | 2.40%          | \$19,812,567         | (0.08)%        | \$1,319,006         | 3.58%          | \$489,379           | 169.53%      | \$7,993,634          | 2.97%          | \$5,907,627          | 35.31%       |
| 21. MASSACHUSETTS         | 70         | \$17,837,507            | 2.16%          | \$20,187,595         | (11.64)%       | \$909,127           | 2.47%          | \$928,720           | (2.11)%      | \$15,280,927         | 5.68%          | \$14,940,635         | 2.28%        |
| 22. MICHIGAN              | 70         | \$25,936,755            | 3.14%          | \$25,962,597         | (0.10)%        | \$607,493           | 1.65%          | \$394,177           | 54.12%       | \$6,690,301          | 2.49%          | \$6,690,301          | (0.19)%      |
| 23. MINNESOTA             | 70         | \$4,841,418             | 0.59%          | \$5,189,821          | (6.71)%        | \$192,485           | 0.52%          | \$100,303           | 91.90%       | \$2,815,138          | 1.05%          | \$2,160,911          | 30.28%       |
| 24. MISSISSIPPI           | 70         | \$3,045,145             | 0.37%          | \$3,134,574          | (2.85)%        | \$2,635,249         | 7.15%          | \$80,879            | 3,158.26%    | \$1,686,299          | 0.63%          | \$1,628,245          | 3.57%        |
| 25. MISSOURI              | 70         | \$2,858,380             | 0.35%          | \$3,151,789          | (9.31)%        | \$75,603            | 0.21%          | \$88,147            | (14.23)%     | \$2,152,599          | 0.80%          | \$2,450,864          | (12.17)%     |
| 26. MONTANA               | 70         | \$2,555,432             | 0.31%          | \$3,486,824          | (26.71)%       | \$65,316            | 0.18%          | \$48,005            | 35.95%       | \$1,066,691          | 0.40%          | \$1,729,697          | (38.33)%     |
| 27. NEBRASKA              | 70         | \$2,974,921             | 0.36%          | \$3,720,500          | (20.04)%       | \$5,663             | 0.02%          | \$23,705            | (76.11)%     | \$975,942            | 0.36%          | \$1,178,810          | (17.21)%     |
| 28. NEVADA                | 70         | \$9,449,789             | 1.14%          | \$9,549,341          | (1.04)%        | \$303,715           | 0.82%          | \$289,423           | 4.94%        | \$2,937,466          | 1.09%          | \$2,915,148          | 0.77%        |
| 29. NEW HAMPSHIRE         | 70         | \$3,911,807             | 0.47%          | \$3,587,125          | 9.05%          | \$199,556           | 0.54%          | \$546,609           | (63.49)%     | \$7,289,602          | 2.71%          | \$2,468,038          | 195.36%      |
| 30. NEW JERSEY            | 70         | \$18,562,172            | 2.25%          | \$23,124,534         | (19.73)%       | \$437,438           | 1.19%          | \$1,838,460         | (76.21)%     | \$6,275,434          | 2.33%          | \$7,505,367          | (16.39)%     |
| 31. NEW MEXICO            | 70         | \$5,422,119             | 0.66%          | \$7,186,592          | (24.55)%       | \$5,028             | 0.01%          | \$3,547             | 41.75%       | \$1,221,355          | 0.45%          | \$919,420            | 32.84%       |
| 32. NEW YORK              | 70         | \$48,447,402            | 5.87%          | \$52,631,797         | (7.95)%        | \$1,789,541         | 4.85%          | \$2,220,256         | (19.40)%     | \$18,588,195         | 6.91%          | \$18,832,192         | (1.30)%      |
| 33. NORTH CAROLINA        | 70         | \$9,438,707             | 1.14%          | \$10,324,585         | (8.58)%        | \$200,777           | 0.54%          | \$142,163           | 41.23%       | \$3,231,498          | 1.20%          | \$3,810,305          | (15.19)%     |
| 34. NORTH DAKOTA          | 70         | \$580,116               | 0.07%          | \$324,507            | 78.77%         | \$166               | 0.00%          | \$11,199            | (98.52)%     | \$163,193            | 0.06%          | \$239,932            | (31.98)%     |
| 35. OHIO                  | 70         | \$28,255,030            | 3.42%          | \$28,616,343         | (1.26)%        | \$660,553           | 1.79%          | \$773,718           | (14.63)%     | \$5,732,408          | 2.13%          | \$5,534,623          | 3.57%        |
| 36. OKLAHOMA              | 70         | \$5,393,059             | 0.65%          | \$7,030,927          | (23.30)%       | \$94,921            | 0.26%          | \$157,484           | (39.73)%     | \$2,181,263          | 0.81%          | \$2,516,128          | (13.31)%     |
| 37. OREGON                | 70         | \$9,617,334             | 1.16%          | \$10,210,506         | (5.81)%        | \$362,900           | 0.98%          | \$139,415           | 160.30%      | \$3,917,414          | 1.46%          | \$4,075,942          | (3.89)%      |
| 38. PENNSYLVANIA          | 70         | \$31,585,567            | 3.83%          | \$39,576,367         | (20.19)%       | \$610,032           | 1.65%          | \$370,602           | 64.61%       | \$9,759,390          | 3.63%          | \$10,441,323         | (6.53)%      |
| 39. RHODE ISLAND          | 70         | \$1,681,629             | 0.20%          | \$1,209,092          | 39.08%         | \$28,486            | 0.08%          | \$89,475            | (68.16)%     | \$540,220            | 0.20%          | \$796,350            | (32.16)%     |
| 40. SOUTH CAROLINA        | 70         | \$9,159,181             | 1.11%          | \$9,223,387          | (0.70)%        | \$24,136            | 0.07%          | \$234,876           | (89.72)%     | \$2,898,761          | 1.08%          | \$2,017,735          | 43.66%       |
| 41. SOUTH DAKOTA          | 70         | \$1,762,947             | 0.21%          | \$1,567,679          | 12.46%         | (\$1,577)           | 0.00%          | \$367               | (529.70)%    | \$51,277             | 0.02%          | \$82,350             | (37.73)%     |
| 42. TENNESSEE             | 70         | \$18,082,284            | 2.19%          | \$17,421,718         | 3.79%          | \$554,870           | 1.51%          | \$340,179           | 63.11%       | \$3,776,609          | 1.40%          | \$3,490,912          | 8.18%        |
| 43. TEXAS                 | 70         | \$102,487,896           | 12.41%         | \$114,394,367        | (10.41)%       | \$2,578,260         | 6.99%          | \$1,348,534         | 91.19%       | \$6,475,144          | 2.41%          | \$6,958,016          | (6.94)%      |
| 44. UTAH                  | 70         | \$14,339,046            | 1.74%          | \$15,338,416         | (6.52)%        | \$271,615           | 0.74%          | \$1,592,815         | (82.95)%     | \$4,045,781          | 1.50%          | \$3,569,174          | 13.35%       |
| 45. VERMONT               | 70         | \$866,361               | 0.10%          | \$1,143,272          | (24.22)%       | \$91,928            | 0.25%          | \$11,905            | 672.18%      | \$965,501            | 0.36%          | \$867,949            | 11.24%       |
| 46. VIRGINIA              | 70         | \$21,601,365            | 2.62%          | \$19,356,070         | 11.60%         | \$241,038           | 0.65%          | \$987,075           | (75.58)%     | \$4,029,117          | 1.50%          | \$4,172,850          | (3.44)%      |
| 47. WASHINGTON            | 70         | \$13,877,770            | 1.68%          | \$14,662,308         | (5.35)%        | \$1,294,587         | 3.51%          | \$740,719           | 74.77%       | \$10,893,658         | 4.05%          | \$11,318,375         | (3.75)%      |
| 48. WEST VIRGINIA         | 70         | \$2,065,704             | 0.25%          | \$2,008,210          | 2.86%          | \$111,305           | 0.30%          | \$51,330            | 116.84%      | \$696,429            | 0.26%          | \$786,675            | (11.47)%     |
| 49. WISCONSIN             | 70         | \$23,590,180            | 2.86%          | \$21,091,980         | 11.84%         | \$307,428           | 0.83%          | \$455,031           | (32.44)%     | \$2,555,265          | 0.95%          | \$2,532,177          | 0.91%        |
| 50. WYOMING               | 70         | \$3,467,861             | 0.42%          | \$3,285,012          | 5.57%          | \$76,863            | 0.21%          | \$46,534            | 65.18%       | \$1,343,558          | 0.50%          | \$686,821            | 95.62%       |
| 51. GUAM                  | 70         | \$0                     | --             | \$0                  | 0.00%          | \$0                 | --             | \$789               | (100.00)%    | \$0                  | --             | \$29,250             | (100.00)%    |
| 52. PUERTO RICO           | 70         | \$1,632,163             | 0.20%          | \$1,485,533          | 9.87%          | \$50,466            | 0.14%          | \$531,007           | (90.50)%     | \$4,106,428          | 1.53%          | \$2,834,658          | 44.87%       |
| 53. U.S. VIRGIN ISLANDS   | 70         | \$110,035               | 0.01%          | \$52,471             | 109.71%        | \$0                 | --             | \$0                 | 0.00%        | \$0                  | --             | \$27,450             | (100.00)%    |
| 54. CANADA                | 70         | \$6,426,526             | 0.78%          | \$6,001,607          | 7.08%          | \$51,555            | 0.14%          | \$111,861           | (53.91)%     | \$2,138,951          | 0.80%          | \$2,123,575          | 0.72%        |
| 55. AGGREGATE OTHER ALIEN | 70         | \$2,075,132             | 0.25%          | \$1,607,700          | 29.07%         | \$292,301           | 0.79%          | \$941,061           | (68.94)%     | \$3,512,343          | 1.31%          | \$4,424,068          | (20.61)%     |
| <b>TOTAL</b>              |            | <b>\$825,752,466</b>    | <b>100.00%</b> | <b>\$852,118,267</b> | <b>(3.09)%</b> | <b>\$36,863,927</b> | <b>100.00%</b> | <b>\$34,530,187</b> | <b>6.76%</b> | <b>\$268,934,345</b> | <b>100.00%</b> | <b>\$264,632,095</b> | <b>1.63%</b> |
| <b>AVERAGE</b>            |            | <b>\$15,013,681</b>     |                | <b>\$15,493,059</b>  |                | <b>\$670,253</b>    |                | <b>\$627,822</b>    |              | <b>\$4,889,715</b>   |                | <b>\$4,811,493</b>   |              |

| INVESTORS               | NAIC Group | Direct Premiums Written |                |                     |              | Direct Losses Paid |                |                    |                 | Direct Losses Unpaid |                |                    |              |
|-------------------------|------------|-------------------------|----------------|---------------------|--------------|--------------------|----------------|--------------------|-----------------|----------------------|----------------|--------------------|--------------|
|                         |            | Current Year            | % of Total     | Prior Year          | Change       | Current Year       | % of Total     | Prior Year         | Change          | Current Year         | % of Total     | Prior Year         | Change       |
| 1. ALABAMA              | 627        | (\$268)                 | 0.00%          | \$0                 | 0.00%        | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%        |
| 2. DISTRICT OF COLUMBIA | 627        | (\$51)                  | 0.00%          | \$501               | (110.18)%    | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%        |
| 3. FLORIDA              | 627        | \$2,129,301             | 5.33%          | \$967,385           | 120.11%      | \$916              | 0.12%          | (\$26,403)         | 103.47%         | \$279                | 0.01%          | \$23,642           | (98.82)%     |
| 4. GEORGIA              | 627        | \$2,423,574             | 6.06%          | \$3,553,779         | (31.80)%     | \$48,326           | 6.52%          | \$563,024          | (91.42)%        | \$767,494            | 23.86%         | \$959,502          | (20.01)%     |
| 5. ILLINOIS             | 627        | \$745,308               | 1.86%          | \$602,647           | 23.67%       | \$743              | 0.10%          | \$6,216            | (88.05)%        | \$34,726             | 1.08%          | \$11,927           | 191.15%      |
| 6. INDIANA              | 627        | \$79,829                | 0.20%          | \$101,038           | (20.99)%     | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%        |
| 7. IOWA                 | 627        | \$1,327                 | 0.00%          | \$222               | 497.75%      | \$0                | --             | \$0                | 0.00%           | \$74                 | 0.00%          | \$74               | 0.00%        |
| 8. KENTUCKY             | 627        | \$998,369               | 2.50%          | \$1,134,187         | (11.97)%     | \$9,038            | 1.22%          | \$103,327          | (91.25)%        | \$43,450             | 1.35%          | \$112,736          | (61.46)%     |
| 9. LOUISIANA            | 627        | \$0                     | --             | \$0                 | 0.00%        | \$1,974            | 0.27%          | \$1,461            | 35.11%          | \$1,922              | 0.06%          | \$2,491            | (22.84)%     |
| 10. MARYLAND            | 627        | \$5,197                 | 0.01%          | \$28,418            | (81.71)%     | \$0                | --             | \$0                | 0.00%           | \$805                | 0.03%          | \$805              | 0.00%        |
| 11. MICHIGAN            | 627        | \$346,313               | 0.87%          | \$324,035           | 6.88%        | \$21,257           | 2.87%          | \$8,715            | 143.91%         | \$13,822             | 0.43%          | \$32,888           | (57.97)%     |
| 12. MINNESOTA           | 627        | \$0                     | --             | \$0                 | 0.00%        | (\$503)            | (0.07)%        | (\$311)            | (61.74)%        | \$0                  | --             | \$0                | 0.00%        |
| 13. MISSISSIPPI         | 627        | \$3,247                 | 0.01%          | (\$5,285)           | 161.44%      | \$233              | 0.03%          | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%        |
| 14. MISSOURI            | 627        | \$14,154                | 0.04%          | \$2,890             | 389.76%      | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%        |
| 15. NEBRASKA            | 627        | \$164,722               | 0.41%          | \$185,628           | (11.26)%     | \$9,233            | 1.25%          | \$0                | 0.00%           | \$13,500             | 0.42%          | \$11,000           | 22.73%       |
| 16. NEW YORK            | 627        | \$267,640               | 0.67%          | \$148,969           | 79.66%       | \$0                | --             | \$0                | 0.00%           | \$764                | 0.02%          | \$0                | 0.00%        |
| 17. NORTH CAROLINA      | 627        | \$14,773,658            | 36.95%         | \$13,783,500        | 7.18%        | \$355,986          | 48.04%         | \$477,522          | (25.45)%        | \$1,043,596          | 32.45%         | \$1,151,373        | (9.36)%      |
| 18. OHIO                | 627        | \$159,859               | 0.40%          | \$80,439            | 98.73%       | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%        |
| 19. PENNSYLVANIA        | 627        | \$665,767               | 1.67%          | \$571,850           | 16.42%       | \$1,698            | 0.23%          | (\$131)            | 1,396.18%       | \$1,677              | 0.05%          | \$3,106            | (46.01)%     |
| 20. SOUTH CAROLINA      | 627        | \$3,310,651             | 8.28%          | \$4,233,913         | (21.81)%     | \$162,693          | 21.96%         | \$96,933           | 67.84%          | \$609,994            | 18.97%         | \$242,815          | 151.22%      |
| 21. TENNESSEE           | 627        | \$788,313               | 1.97%          | \$760,985           | 3.59%        | \$3,285            | 0.44%          | \$1,562            | 110.31%         | \$6,661              | 0.21%          | \$809              | 723.36%      |
| 22. TEXAS               | 627        | \$11,098,929            | 27.76%         | \$10,950,800        | 1.35%        | \$89,060           | 12.02%         | \$125,943          | (29.29)%        | \$550,278            | 17.11%         | \$473,766          | 16.15%       |
| 23. VIRGINIA            | 627        | \$1,621,955             | 4.06%          | \$1,270,535         | 27.66%       | \$37,027           | 5.00%          | (\$24,117)         | 253.53%         | \$72,699             | 2.26%          | \$83,550           | (12.99)%     |
| 24. WEST VIRGINIA       | 627        | \$382,976               | 0.96%          | \$438,101           | (12.58)%     | \$0                | --             | \$7,732            | (100.00)%       | \$54,400             | 1.69%          | \$26,504           | 105.25%      |
| 25. WISCONSIN           | 627        | \$1,335                 | 0.00%          | \$287               | 365.16%      | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                | 0.00%        |
| <b>TOTAL</b>            |            | <b>\$39,982,105</b>     | <b>100.00%</b> | <b>\$39,134,824</b> | <b>2.17%</b> | <b>\$740,966</b>   | <b>100.00%</b> | <b>\$1,341,473</b> | <b>(44.76)%</b> | <b>\$3,216,141</b>   | <b>100.00%</b> | <b>\$3,136,988</b> | <b>2.52%</b> |
| <b>AVERAGE</b>          |            | <b>\$1,599,284</b>      |                | <b>\$1,565,393</b>  |              | <b>\$29,639</b>    |                | <b>\$53,659</b>    |                 | <b>\$128,646</b>     |                | <b>\$125,480</b>   |              |

| OLD REPUBLIC            | NAIC Group | Direct Premiums Written |                |                      | Direct Losses Paid |                     |                |                     | Direct Losses Unpaid |                     |                |                     |                |
|-------------------------|------------|-------------------------|----------------|----------------------|--------------------|---------------------|----------------|---------------------|----------------------|---------------------|----------------|---------------------|----------------|
|                         |            | Current Year            | % of Total     | Prior Year           | Change             | Current Year        | % of Total     | Prior Year          | Change               | Current Year        | % of Total     | Prior Year          | Change         |
| 1. ALABAMA              | 150        | \$4,220,315             | 0.88%          | \$5,302,578          | (20.41)%           | \$37,386            | 0.28%          | \$70,064            | (46.64)%             | \$711,351           | 1.09%          | \$618,203           | 15.07%         |
| 2. ALASKA               | 150        | \$382,327               | 0.08%          | \$380,195            | 0.56%              | \$0                 | --             | \$0                 | 0.00%                | \$0                 | --             | \$0                 | 0.00%          |
| 3. ARIZONA              | 150        | \$8,711,427             | 1.83%          | \$9,850,639          | (11.56)%           | \$101,016           | 0.74%          | (\$147,702)         | 168.39%              | \$469,614           | 0.72%          | \$559,868           | (16.12)%       |
| 4. ARKANSAS             | 150        | \$1,668,152             | 0.35%          | \$2,607,427          | (36.02)%           | \$56,286            | 0.41%          | \$20,275            | 177.61%              | \$108,116           | 0.17%          | \$142,014           | (23.87)%       |
| 5. CALIFORNIA           | 150        | \$24,163,050            | 5.07%          | \$26,366,597         | (8.36)%            | \$1,938,301         | 14.29%         | \$5,045,609         | (61.58)%             | \$5,191,199         | 7.95%          | \$4,355,936         | 19.18%         |
| 6. COLORADO             | 150        | \$12,278,571            | 2.57%          | \$15,050,288         | (18.42)%           | \$304,137           | 2.24%          | \$406,417           | (25.17)%             | \$1,879,778         | 2.88%          | \$1,979,887         | (5.06)%        |
| 7. CONNECTICUT          | 150        | \$1,602,777             | 0.34%          | \$1,842,534          | (13.01)%           | \$98,605            | 0.73%          | \$44,480            | 121.68%              | \$157,794           | 0.24%          | \$549,653           | (71.29)%       |
| 8. DELAWARE             | 150        | \$2,564,288             | 0.54%          | \$3,246,223          | (21.01)%           | \$1,227             | 0.01%          | \$184,676           | (99.34)%             | \$133,206           | 0.20%          | \$95,020            | 40.19%         |
| 9. DISTRICT OF COLUMBIA | 150        | \$980,294               | 0.21%          | \$1,217,821          | (19.50)%           | \$15,130            | 0.11%          | \$68,369            | (77.87)%             | \$332,033           | 0.51%          | \$217,846           | 52.42%         |
| 10. FLORIDA             | 150        | \$125,240,254           | 26.25%         | \$126,421,829        | (0.93)%            | \$4,030,807         | 29.71%         | \$4,529,801         | (11.02)%             | \$14,192,264        | 21.74%         | \$13,333,659        | 6.44%          |
| 11. GEORGIA             | 150        | \$15,418,425            | 3.23%          | \$15,940,481         | (3.28)%            | \$221,838           | 1.64%          | \$339,238           | (34.61)%             | \$1,588,062         | 2.43%          | \$2,217,093         | (28.37)%       |
| 12. HAWAII              | 150        | \$2,260,708             | 0.47%          | \$2,047,974          | 10.39%             | \$5,889             | 0.04%          | \$41,940            | (85.96)%             | \$449,538           | 0.69%          | \$607,394           | (25.99)%       |
| 13. IDAHO               | 150        | \$8,251,853             | 1.73%          | \$8,307,429          | (0.67)%            | \$150,266           | 1.11%          | \$95,075            | 58.05%               | \$584,287           | 0.89%          | \$489,068           | 19.47%         |
| 14. ILLINOIS            | 150        | \$5,427,887             | 1.14%          | \$5,516,416          | (1.60)%            | \$170,082           | 1.25%          | \$56,909            | 198.87%              | \$1,300,415         | 1.99%          | \$2,698,056         | (51.06)%       |
| 15. INDIANA             | 150        | \$2,805,609             | 0.59%          | \$3,528,094          | (20.48)%           | \$28,344            | 0.21%          | \$312,645           | (90.93)%             | \$153,958           | 0.24%          | \$223,992           | (31.27)%       |
| 16. KANSAS              | 150        | \$2,013,877             | 0.42%          | \$1,898,889          | 6.06%              | \$27,347            | 0.20%          | \$49,276            | (44.50)%             | \$46,648            | 0.07%          | \$69,876            | (33.24)%       |
| 17. KENTUCKY            | 150        | \$3,342,591             | 0.70%          | \$4,021,045          | (16.87)%           | \$106,834           | 0.79%          | \$22,702            | 370.59%              | \$173,511           | 0.27%          | \$144,288           | 20.25%         |
| 18. LOUISIANA           | 150        | \$812,475               | 0.17%          | \$1,917,254          | (57.62)%           | \$60,935            | 0.45%          | \$13,412            | 354.33%              | \$253,719           | 0.39%          | \$245,817           | (21.17)%       |
| 19. MAINE               | 150        | \$1,297,839             | 0.27%          | \$1,301,161          | (0.26)%            | \$30,237            | 0.22%          | \$0                 | 0.00%                | \$321,194           | 0.49%          | \$245,819           | 30.66%         |
| 20. MARYLAND            | 150        | \$6,709,508             | 1.41%          | \$6,988,248          | (3.99)%            | \$225,216           | 1.66%          | (\$23,476)          | 1,059.35%            | \$381,307           | 0.58%          | \$445,577           | (14.42)%       |
| 21. MASSACHUSETTS       | 150        | \$8,788,860             | 1.84%          | \$8,019,248          | 9.60%              | \$175,956           | 1.30%          | \$160,116           | 9.89%                | \$1,475,011         | 2.26%          | \$1,634,605         | (9.76)%        |
| 22. MICHIGAN            | 150        | \$8,241,253             | 1.73%          | \$9,593,993          | (14.10)%           | \$81,791            | 0.60%          | \$732,481           | (88.83)%             | \$603,856           | 0.92%          | \$580,619           | 4.00%          |
| 23. MINNESOTA           | 150        | \$6,430,195             | 1.35%          | \$8,075,130          | (20.37)%           | (\$84,015)          | (0.62)%        | \$15,751            | (633.39)%            | \$466,908           | 0.72%          | \$307,308           | 51.93%         |
| 24. MISSISSIPPI         | 150        | \$3,472,064             | 0.73%          | \$4,286,788          | (19.01)%           | \$48,579            | 0.36%          | \$56,568            | (14.12)%             | \$219,641           | 0.34%          | \$390,301           | (43.73)%       |
| 25. MISSOURI            | 150        | \$1,814,036             | 0.38%          | \$2,217,405          | (18.19)%           | (\$103,344)         | (0.76)%        | \$27,988            | (469.24)%            | \$1,579,765         | 2.42%          | \$1,328,431         | 18.92%         |
| 26. MONTANA             | 150        | \$5,291,581             | 1.11%          | \$5,996,867          | (11.76)%           | \$159,113           | 1.17%          | \$325,160           | (51.07)%             | \$366,516           | 0.56%          | \$224,292           | 63.41%         |
| 27. NEBRASKA            | 150        | \$5,724,276             | 1.20%          | \$7,137,629          | (19.80)%           | \$105,025           | 0.77%          | \$37,957            | 176.69%              | \$209,127           | 0.32%          | \$89,614            | 133.36%        |
| 28. NEVADA              | 150        | \$1,182,359             | 0.25%          | \$1,359,440          | (13.03)%           | (\$15,891)          | (0.12)%        | \$25,291            | (162.83)%            | \$3,282,120         | 5.03%          | \$3,621,360         | (9.37)%        |
| 29. NEW HAMPSHIRE       | 150        | \$1,467,935             | 0.31%          | \$1,956,191          | (24.96)%           | \$354,292           | 2.61%          | \$14,091            | 2,414.31%            | \$61,864            | 0.09%          | \$57,082            | 8.38%          |
| 30. NEW JERSEY          | 150        | \$17,739,565            | 3.72%          | \$18,765,341         | (5.47)%            | \$401,104           | 2.96%          | \$399,503           | 0.40%                | \$2,968,785         | 4.55%          | \$3,516,879         | (15.58)%       |
| 31. NEW MEXICO          | 150        | \$3,309,282             | 0.69%          | \$3,472,814          | (4.71)%            | \$397,235           | 2.93%          | \$26,618            | 1,392.35%            | \$370,256           | 0.57%          | \$238,582           | 55.19%         |
| 32. NEW YORK            | 150        | \$32,534,795            | 6.82%          | \$35,564,393         | (8.52)%            | \$1,445,410         | 10.65%         | \$673,369           | 114.65%              | \$13,196,754        | 20.21%         | \$14,387,736        | (8.28)%        |
| 33. NORTH CAROLINA      | 150        | \$1,575,353             | 0.33%          | \$2,653,501          | (40.63)%           | \$60,928            | 0.45%          | (\$825)             | 7,485.21%            | \$172,548           | 0.26%          | \$464,652           | (62.87)%       |
| 34. NORTH DAKOTA        | 150        | \$751,883               | 0.16%          | \$974,892            | (22.88)%           | \$1,673             | 0.01%          | (\$374,904)         | 100.45%              | \$5,827             | 0.01%          | \$76,704            | (92.40)%       |
| 35. OHIO                | 150        | \$14,947,090            | 3.13%          | \$17,734,478         | (15.72)%           | \$217,537           | 1.60%          | \$574,801           | (62.15)%             | \$768,887           | 1.18%          | \$749,687           | 2.56%          |
| 36. OKLAHOMA            | 150        | \$4,111,220             | 0.86%          | \$5,546,983          | (25.88)%           | \$47,731            | 0.35%          | \$72,149            | (33.84)%             | \$344,794           | 0.53%          | \$1,002,204         | (65.60)%       |
| 37. OREGON              | 150        | \$2,823,697             | 0.59%          | \$3,779,372          | (25.29)%           | \$828               | 0.01%          | \$56,237            | (98.53)%             | \$34,069            | 0.05%          | \$40,134            | (15.11)%       |
| 38. PENNSYLVANIA        | 150        | \$16,592,788            | 3.48%          | \$20,892,336         | (20.58)%           | \$125,755           | 0.93%          | \$295,329           | (57.42)%             | \$592,783           | 0.91%          | \$802,923           | (26.17)%       |
| 39. RHODE ISLAND        | 150        | \$45,470                | 0.01%          | \$217,954            | (79.14)%           | \$3,178             | 0.02%          | \$7,807             | (59.29)%             | \$33,133            | 0.05%          | \$409,497           | (91.91)%       |
| 40. SOUTH CAROLINA      | 150        | \$5,446,535             | 1.14%          | \$6,352,652          | (14.26)%           | (\$34,023)          | (0.25)%        | \$77,339            | (143.99)%            | \$796,146           | 1.22%          | \$759,230           | 4.86%          |
| 41. SOUTH DAKOTA        | 150        | \$1,894,912             | 0.40%          | \$1,574,215          | 20.37%             | \$23,432            | 0.17%          | \$142,219           | (83.52)%             | \$792,093           | 1.21%          | \$570,669           | 38.80%         |
| 42. TENNESSEE           | 150        | \$10,151,278            | 2.13%          | \$13,063,985         | (22.30)%           | \$309,874           | 2.28%          | \$129,187           | 139.86%              | \$892,959           | 1.37%          | \$1,036,873         | (13.88)%       |
| 43. TEXAS               | 150        | \$48,789,751            | 10.23%         | \$51,861,122         | (5.92)%            | \$849,579           | 6.26%          | \$299,685           | 183.49%              | \$3,558,716         | 5.45%          | \$2,657,015         | 33.94%         |
| 44. UTAH                | 150        | \$15,230,102            | 3.19%          | \$15,118,040         | 0.74%              | \$370,446           | 2.73%          | \$483,271           | (23.35)%             | \$491,601           | 0.75%          | \$387,729           | 26.79%         |
| 45. VERMONT             | 150        | \$71,021                | 0.01%          | \$61,196             | 16.05%             | \$6,399             | 0.05%          | \$0                 | 0.00%                | \$2,101             | 0.00%          | \$0                 | 0.00%          |
| 46. VIRGINIA            | 150        | \$14,230,044            | 2.98%          | \$15,332,474         | (7.19)%            | \$362,681           | 2.67%          | \$415,931           | (12.80)%             | \$1,478,067         | 2.26%          | \$1,289,570         | 14.62%         |
| 47. WASHINGTON          | 150        | \$6,277,118             | 1.32%          | \$6,552,592          | (4.20)%            | \$454,871           | 3.35%          | \$271,099           | 67.79%               | \$645,057           | 0.99%          | \$494,848           | 30.35%         |
| 48. WEST VIRGINIA       | 150        | \$1,682,272             | 0.35%          | \$2,142,089          | (21.47)%           | \$57,024            | 0.42%          | \$53,680            | 6.23%                | \$248,221           | 0.38%          | \$80,765            | 207.34%        |
| 49. WISCONSIN           | 150        | \$5,186,665             | 1.09%          | \$7,978,661          | (34.99)%           | \$11,720            | 0.09%          | \$70,717            | (83.43)%             | \$510,240           | 0.78%          | \$176,852           | 188.51%        |
| 50. WYOMING             | 150        | \$1,074,991             | 0.23%          | \$1,764,857          | (39.09)%           | \$19,051            | 0.14%          | \$46,505            | (59.03)%             | \$70,411            | 0.11%          | \$100,483           | (29.93)%       |
| 51. PUERTO RICO         | 150        | \$0                     | --             | \$0                  | 0.00%              | \$102,992           | 0.76%          | \$178,321           | (42.24)%             | \$620,688           | 0.95%          | \$696,877           | (10.93)%       |
| <b>TOTAL AVERAGE</b>    |            | <b>\$477,030,618</b>    | <b>100.00%</b> | <b>\$523,799,760</b> | <b>(8.93)%</b>     | <b>\$13,566,814</b> | <b>100.00%</b> | <b>\$16,423,151</b> | <b>(17.39)%</b>      | <b>\$65,286,938</b> | <b>100.00%</b> | <b>\$67,488,615</b> | <b>(3.26)%</b> |
|                         |            | <b>\$9,353,542</b>      |                | <b>\$10,270,584</b>  |                    | <b>\$266,016</b>    |                | <b>\$322,023</b>    |                      | <b>\$1,280,136</b>  |                | <b>\$1,323,306</b>  |                |

| STEWART                   | NAIC Group | Direct Premiums Written |                |                      |              | Direct Losses Paid  |                |                     |                 | Direct Losses Unpaid |                |                     |                 |
|---------------------------|------------|-------------------------|----------------|----------------------|--------------|---------------------|----------------|---------------------|-----------------|----------------------|----------------|---------------------|-----------------|
|                           |            | Current Year            | % of Total     | Prior Year           | Change       | Current Year        | % of Total     | Prior Year          | Change          | Current Year         | % of Total     | Prior Year          | Change          |
| 1. ALABAMA                | 340        | \$5,279,284             | 1.43%          | \$6,249,818          | (15.53)%     | \$708,307           | 3.72%          | \$293,084           | 141.67%         | \$201,871            | 0.38%          | \$184,859           | 9.20%           |
| 2. ALASKA                 | 340        | \$3,070,801             | 0.83%          | \$3,183,375          | (3.54)%      | \$7,683             | 0.04%          | \$10,410            | (26.20)%        | \$382,141            | 0.71%          | \$13,926            | 2,644.08%       |
| 3. ARIZONA                | 340        | \$9,097,861             | 2.46%          | \$8,960,191          | 1.54%        | (\$5,531)           | (0.03)%        | \$290,608           | (101.90)%       | \$241,023            | 0.45%          | \$773,956           | (68.86)%        |
| 4. ARKANSAS               | 340        | \$1,908,877             | 0.52%          | \$2,102,183          | (9.20)%      | \$26,681            | 0.14%          | \$5,771             | 362.33%         | \$69,038             | 0.13%          | \$203,322           | (66.04)%        |
| 5. CALIFORNIA             | 340        | \$15,999,899            | 4.32%          | \$15,036,403         | 6.41%        | \$1,723,702         | 9.05%          | \$6,383,615         | (73.00)%        | \$4,011,021          | 7.46%          | \$9,334,895         | (57.03)%        |
| 6. COLORADO               | 340        | \$7,759,566             | 2.10%          | \$9,556,121          | (18.80)%     | \$688,663           | 3.62%          | \$600,397           | 14.70%          | \$894,869            | 1.66%          | \$546,059           | 63.88%          |
| 7. CONNECTICUT            | 340        | \$2,981,796             | 0.81%          | \$3,011,522          | (0.99)%      | \$15,083            | 0.08%          | \$155,673           | (90.31)%        | \$191,060            | 0.36%          | \$399,231           | (52.14)%        |
| 8. DELAWARE               | 340        | \$1,894,259             | 0.51%          | \$1,789,207          | 5.87%        | \$98,295            | 0.52%          | \$88,683            | 10.84%          | \$16,021             | 0.03%          | \$567,577           | (97.18)%        |
| 9. DISTRICT OF COLUMBIA   | 340        | \$869,573               | 0.23%          | \$1,047,742          | (17.01)%     | (\$52,403)          | (0.28)%        | (\$55,945)          | 6.33%           | \$521,370            | 0.97%          | \$647,302           | (19.45)%        |
| 10. FLORIDA               | 340        | \$18,727,684            | 5.06%          | \$17,409,544         | 7.57%        | \$158,005           | 0.83%          | \$893,421           | (82.31)%        | \$5,265,439          | 9.80%          | \$5,794,466         | (9.13)%         |
| 11. GEORGIA               | 340        | \$8,523,423             | 2.30%          | \$8,666,786          | (1.65)%      | \$623,183           | 3.27%          | \$327,606           | 90.22%          | \$598,063            | 1.11%          | \$889,489           | (32.76)%        |
| 12. HAWAII                | 340        | \$856,079               | 0.23%          | \$927,825            | (7.73)%      | \$302,783           | 1.59%          | \$56,516            | 435.75%         | \$358,954            | 0.67%          | \$342,995           | 4.65%           |
| 13. IDAHO                 | 340        | \$3,828,989             | 1.03%          | \$2,607,528          | 46.84%       | (\$66,680)          | (0.35)%        | \$6,181             | (1,178.79)%     | \$54,321             | 0.10%          | \$36,664            | 48.16%          |
| 14. ILLINOIS              | 340        | \$6,126,876             | 1.66%          | \$5,635,263          | 8.72%        | \$89,784            | 0.47%          | (\$56,909)          | 257.77%         | \$462,320            | 0.86%          | \$466,024           | (0.79)%         |
| 15. INDIANA               | 340        | \$4,368,241             | 1.18%          | \$3,768,181          | 15.92%       | \$39,070            | 0.21%          | \$78,255            | (50.07)%        | \$283,060            | 0.53%          | \$235,028           | 20.44%          |
| 16. IOWA                  | 340        | \$321,429               | 0.09%          | \$308,266            | 4.27%        | \$0                 | --             | \$0                 | 0.00%           | \$0                  | --             | \$0                 | 0.00%           |
| 17. KANSAS                | 340        | \$2,194,189             | 0.59%          | \$1,487,594          | 47.50%       | \$19,849            | 0.10%          | \$143,575           | (86.18)%        | \$895,171            | 1.67%          | \$33,550            | 2,568.17%       |
| 18. KENTUCKY              | 340        | \$3,133,200             | 0.85%          | \$2,820,095          | 11.10%       | \$4,452             | 0.02%          | \$58,866            | (92.44)%        | \$17,797             | 0.03%          | \$97,244            | (81.70)%        |
| 19. LOUISIANA             | 340        | \$4,218,469             | 1.14%          | \$3,057,614          | 37.97%       | \$19,612            | 0.10%          | \$56,533            | (65.31)%        | \$176,024            | 0.33%          | \$170,104           | 3.48%           |
| 20. MAINE                 | 340        | \$1,043,599             | 0.28%          | \$1,226,491          | (14.91)%     | \$29,509            | 0.15%          | \$11,908            | 147.81%         | \$129,706            | 0.24%          | \$219,395           | (40.88)%        |
| 21. MARYLAND              | 340        | \$7,958,537             | 2.15%          | \$7,192,284          | 10.65%       | \$861,544           | 4.53%          | \$255,684           | 236.96%         | \$380,738            | 0.71%          | \$442,187           | (13.90)%        |
| 22. MASSACHUSETTS         | 340        | \$5,282,864             | 1.43%          | \$5,441,543          | (2.92)%      | \$119,922           | 0.63%          | \$111,577           | 7.48%           | \$851,632            | 1.58%          | \$751,015           | 13.40%          |
| 23. MICHIGAN              | 340        | \$16,484,309            | 4.45%          | \$14,781,458         | 11.52%       | \$263,676           | 1.38%          | \$36,012            | 632.19%         | \$495,123            | 0.92%          | \$462,244           | 7.11%           |
| 24. MINNESOTA             | 340        | \$5,788,828             | 1.56%          | \$7,140,291          | (18.93)%     | \$19,333            | 0.10%          | (\$18,792)          | 202.88%         | \$243,754            | 0.45%          | \$381,428           | (36.09)%        |
| 25. MISSISSIPPI           | 340        | \$973,177               | 0.26%          | \$1,173,291          | (17.06)%     | \$13,496            | 0.07%          | \$86,096            | (84.32)%        | \$357,367            | 0.66%          | \$159,223           | 124.44%         |
| 26. MISSOURI              | 340        | \$722,239               | 0.20%          | \$1,033,557          | (30.12)%     | \$61,689            | 0.32%          | (\$61,984)          | 246.93%         | \$282,738            | 0.53%          | \$200,974           | 40.68%          |
| 27. MONTANA               | 340        | \$1,184,474             | 0.32%          | \$1,506,020          | (21.35)%     | \$150,054           | 0.79%          | \$63,769            | 135.31%         | \$319,932            | 0.60%          | \$71,528            | 347.28%         |
| 28. NEBRASKA              | 340        | \$1,005,198             | 0.27%          | \$1,001,920          | 0.33%        | \$1,350             | 0.01%          | \$58,755            | (97.70)%        | \$0                  | --             | \$61,602            | (100.00)%       |
| 29. NEVADA                | 340        | \$6,589,364             | 1.78%          | \$3,591,534          | 83.47%       | \$499,682           | 2.62%          | \$36,330            | 1,275.40%       | \$331,340            | 0.62%          | \$504,800           | (34.36)%        |
| 30. NEW HAMPSHIRE         | 340        | \$1,327,626             | 0.36%          | \$754,518            | 75.96%       | \$106,690           | 0.56%          | \$7,719             | 1,123.65%       | \$87,871             | 0.16%          | \$64,543            | 36.14%          |
| 31. NEW JERSEY            | 340        | \$10,182,967            | 2.75%          | \$11,960,652         | (14.86)%     | \$620,068           | 3.26%          | \$213,737           | 190.11%         | \$453,901            | 0.84%          | \$441,752           | 2.75%           |
| 32. NEW MEXICO            | 340        | \$3,170,421             | 0.86%          | \$2,561,892          | 23.75%       | \$49,915            | 0.26%          | \$3,298             | 1,413.49%       | \$30,532             | 0.06%          | \$542,758           | (94.37)%        |
| 33. NEW YORK              | 340        | \$38,581,848            | 10.43%         | \$43,849,814         | (12.01)%     | \$3,176,758         | 16.69%         | \$1,657,712         | 91.64%          | \$6,307,289          | 11.73%         | \$6,682,403         | (5.61)%         |
| 34. NORTH CAROLINA        | 340        | \$2,318,669             | 0.63%          | \$2,690,901          | (13.83)%     | (\$919,731)         | (4.83)%        | \$115,302           | (897.67)%       | \$231,780            | 0.43%          | \$276,399           | (16.14)%        |
| 35. NORTH DAKOTA          | 340        | \$789,588               | 0.21%          | \$1,236,263          | (36.13)%     | \$0                 | --             | \$4,523             | (100.00)%       | \$5,650              | 0.01%          | \$14,972            | (62.26)%        |
| 36. OHIO                  | 340        | \$24,624,325            | 6.65%          | \$17,958,441         | 37.12%       | \$211,112           | 1.11%          | \$34,605            | 510.06%         | \$207,230            | 0.39%          | \$216,385           | (4.23)%         |
| 37. OKLAHOMA              | 340        | \$1,809,828             | 0.49%          | \$1,834,641          | (1.35)%      | (\$51,378)          | (0.27)%        | \$6,293             | (916.43)%       | \$334,622            | 0.62%          | \$161,151           | 107.65%         |
| 38. OREGON                | 340        | \$1,785,091             | 0.48%          | \$3,227,596          | (44.69)%     | \$39,316            | 0.21%          | \$35,401            | 11.06%          | \$127,387            | 0.24%          | \$272,112           | (53.19)%        |
| 39. PENNSYLVANIA          | 340        | \$11,489,707            | 3.10%          | \$9,611,228          | 19.54%       | \$184,943           | 0.97%          | \$291,396           | (36.53)%        | \$413,282            | 0.77%          | \$774,865           | (46.66)%        |
| 40. RHODE ISLAND          | 340        | \$727,518               | 0.20%          | \$719,288            | 1.14%        | (\$173,383)         | (0.91)%        | \$34,126            | (608.07)%       | \$112,148            | 0.21%          | \$65,685            | 70.74%          |
| 41. SOUTH CAROLINA        | 340        | \$4,305,500             | 1.16%          | \$4,057,184          | 6.12%        | \$207,188           | 1.09%          | \$883,187           | (76.54)%        | \$157,625            | 0.29%          | \$580,605           | (72.85)%        |
| 42. SOUTH DAKOTA          | 340        | \$1,490,292             | 0.40%          | \$1,355,073          | 9.98%        | \$15,848            | 0.08%          | \$0                 | 0.00%           | \$277                | 0.00%          | \$0                 | 0.00%           |
| 43. TENNESSEE             | 340        | \$5,794,693             | 1.57%          | \$6,848,299          | (15.38)%     | \$76,295            | 0.40%          | \$84,109            | (9.29)%         | \$478,170            | 0.89%          | \$239,197           | 99.91%          |
| 44. TEXAS                 | 340        | \$59,456,650            | 16.07%         | \$65,317,282         | (8.97)%      | \$1,362,074         | 7.15%          | \$8,081,095         | (83.14)%        | \$5,605,074          | 10.43%         | \$4,348,658         | 28.89%          |
| 45. UTAH                  | 340        | \$8,941,762             | 2.42%          | \$9,303,021          | (3.88)%      | \$19,326            | 0.10%          | \$175,994           | (89.02)%        | \$241,863            | 0.45%          | \$3,302,615         | (92.68)%        |
| 46. VERMONT               | 340        | \$119,284               | 0.03%          | \$188,605            | (36.75)%     | (\$450)             | 0.00%          | \$31,643            | (101.42)%       | \$0                  | --             | \$1,064             | (100.00)%       |
| 47. VIRGINIA              | 340        | \$10,477,459            | 2.83%          | \$9,694,914          | 8.07%        | \$60,309            | 0.32%          | (\$12,800)          | 571.16%         | \$747,286            | 1.39%          | \$626,005           | 19.37%          |
| 48. WASHINGTON            | 340        | \$7,061,544             | 1.91%          | \$7,130,595          | (0.97)%      | \$161,390           | 0.85%          | \$2,710,005         | (94.04)%        | \$291,250            | 0.54%          | \$400,470           | (27.27)%        |
| 49. WEST VIRGINIA         | 340        | \$607,382               | 0.16%          | \$771,746            | (21.30)%     | \$360               | 0.00%          | \$36,161            | (99.00)%        | \$31,957             | 0.06%          | \$108,007           | (70.41)%        |
| 50. WISCONSIN             | 340        | \$7,661,365             | 2.07%          | \$5,501,375          | 39.26%       | \$93,224            | 0.49%          | \$100,194           | (6.96)%         | \$156,034            | 0.29%          | \$147,112           | 6.06%           |
| 51. WYOMING               | 340        | \$841,437               | 0.23%          | \$715,010            | 17.68%       | \$80,717            | 0.42%          | \$38,185            | 111.38%         | \$45,246             | 0.08%          | \$17,638            | 156.53%         |
| 52. GUAM                  | 340        | \$152,086               | 0.04%          | \$184,055            | (17.37)%     | \$0                 | --             | \$5,563             | (100.00)%       | \$80,000             | 0.15%          | \$76,229            | 4.95%           |
| 53. PUERTO RICO           | 340        | \$2,042,279             | 0.55%          | \$1,491,867          | 36.89%       | \$618,283           | 3.25%          | \$664,465           | (6.95)%         | \$1,083,850          | 2.02%          | \$1,444,870         | (24.99)%        |
| 54. U.S. VIRGIN ISLANDS   | 340        | \$42,383                | 0.01%          | \$164,523            | (74.24)%     | \$16,855            | 0.09%          | \$180               | 9,263.89%       | \$32,138             | 0.06%          | \$24,255            | 32.50%          |
| 55. NORTHERN MARIANA IS.  | 340        | \$229,703               | 0.06%          | \$543,096            | (57.70)%     | \$0                 | --             | \$0                 | 0.00%           | \$0                  | --             | \$0                 | 0.00%           |
| 56. CANADA                | 340        | \$15,826,262            | 4.28%          | \$16,628,142         | (4.82)%      | \$6,577,592         | 34.55%         | \$5,323,306         | 23.56%          | \$18,439,532         | 34.30%         | \$17,750,122        | 3.88%           |
| 57. AGGREGATE OTHER ALIEN | 340        | \$0                     | --             | \$0                  | 0.00%        | \$85,476            | 0.45%          | \$1,774             | 4,718.26%       | \$22,013             | 0.04%          | \$33,541            | (34.37)%        |
| <b>TOTAL</b>              |            | <b>\$370,050,753</b>    | <b>100.00%</b> | <b>\$368,013,668</b> | <b>0.55%</b> | <b>\$19,039,590</b> | <b>100.00%</b> | <b>\$30,463,868</b> | <b>(37.50)%</b> | <b>\$53,755,900</b>  | <b>100.00%</b> | <b>\$62,604,500</b> | <b>(14.13)%</b> |
| <b>AVERAGE</b>            |            | <b>\$6,492,118</b>      |                | <b>\$6,456,380</b>   |              | <b>\$334,028</b>    |                | <b>\$534,454</b>    |                 | <b>\$943,086</b>     |                | <b>\$1,098,325</b>  |                 |

| UNAFFILIATED COMPANIES    | NAIC Group | Direct Premiums Written |                |                      |                | Direct Losses Paid  |                |                     |               | Direct Losses Unpaid |                |                     |              |
|---------------------------|------------|-------------------------|----------------|----------------------|----------------|---------------------|----------------|---------------------|---------------|----------------------|----------------|---------------------|--------------|
|                           |            | Current Year            | % of Total     | Prior Year           | Change         | Current Year        | % of Total     | Prior Year          | Change        | Current Year         | % of Total     | Prior Year          | Change       |
| 1. ALABAMA                | 0          | \$3,506,881             | 0.70%          | \$3,100,345          | 13.11%         | \$102,502           | 0.48%          | \$29,126            | 251.93%       | \$306,461            | 0.95%          | \$74,816            | 309.62%      |
| 2. ARIZONA                | 0          | \$19,932,261            | 3.95%          | \$16,000,086         | 24.58%         | \$276,521           | 1.30%          | \$66,657            | 314.84%       | \$484,837            | 1.51%          | \$555,755           | (12.76)%     |
| 3. ARKANSAS               | 0          | \$511,879               | 0.10%          | \$1,018,335          | (49.73)%       | \$14,473            | 0.07%          | \$5,780             | 150.40%       | \$33,802             | 0.11%          | \$23,248            | 45.40%       |
| 4. CALIFORNIA             | 0          | \$36,652,495            | 7.26%          | \$39,995,826         | (8.38)%        | \$7,319,556         | 34.30%         | \$3,794,550         | 92.90%        | \$3,541,828          | 11.02%         | \$7,719,853         | (54.12)%     |
| 5. COLORADO               | 0          | \$13,970,171            | 2.77%          | \$14,602,796         | (4.33)%        | \$439,151           | 2.06%          | \$191,518           | 129.30%       | \$2,080,296          | 6.47%          | \$582,128           | 257.36%      |
| 6. CONNECTICUT            | 0          | \$580,557               | 0.12%          | \$725,887            | (20.02)%       | \$3,858             | 0.02%          | \$3,069             | 25.71%        | \$55,702             | 0.17%          | \$73,634            | (24.35)%     |
| 7. DELAWARE               | 0          | \$799,349               | 0.16%          | \$531,689            | 50.34%         | \$0                 | --             | \$356               | (100.00)%     | \$1,750              | 0.01%          | \$2,105             | (16.86)%     |
| 8. DISTRICT OF COLUMBIA   | 0          | \$3,104,048             | 0.62%          | \$2,442,534          | 27.08%         | \$66,588            | 0.31%          | \$42,482            | 56.74%        | \$725,632            | 2.26%          | \$1,023,607         | (29.11)%     |
| 9. FLORIDA                | 0          | \$76,828,431            | 15.23%         | \$80,799,372         | (4.91)%        | \$2,744,113         | 12.86%         | \$2,040,149         | 34.51%        | \$3,650,405          | 11.36%         | \$3,602,595         | 1.33%        |
| 10. GEORGIA               | 0          | \$14,577,073            | 2.89%          | \$12,783,797         | 14.03%         | \$154,337           | 0.72%          | (\$18,877)          | 917.59%       | \$978,532            | 3.04%          | \$466,492           | 109.76%      |
| 11. HAWAII                | 0          | \$1,039,623             | 0.21%          | \$165,829            | 526.92%        | (\$1,612)           | (0.01)%        | \$10,847            | (114.86)%     | \$20,913             | 0.07%          | \$23,095            | (9.45)%      |
| 12. IDAHO                 | 0          | \$6,872,774             | 1.36%          | \$6,226,364          | 10.38%         | \$15,983            | 0.07%          | \$11,995            | 33.25%        | \$110,869            | 0.34%          | \$35,090            | 215.96%      |
| 13. ILLINOIS              | 0          | \$9,797,095             | 1.94%          | \$9,639,405          | 1.64%          | \$300,488           | 1.41%          | \$5,792             | 5,087.98%     | \$858,132            | 2.67%          | \$787,652           | 8.95%        |
| 14. INDIANA               | 0          | \$3,519,304             | 0.70%          | \$3,432,608          | 2.53%          | \$365,808           | 1.71%          | \$20,881            | 1,651.87%     | \$354,830            | 1.10%          | \$703,634           | (49.57)%     |
| 15. IOWA                  | 0          | \$1,897,932             | 0.38%          | \$2,349              | 80,697.45%     | \$10,473            | 0.05%          | \$0                 | 0.00%         | \$22,990             | 0.07%          | \$31,898            | (27.93)%     |
| 16. KANSAS                | 0          | \$1,290,226             | 0.26%          | \$841,316            | 53.36%         | \$4,602             | 0.02%          | \$10,536            | (66.32)%      | \$42,019             | 0.13%          | \$29,302            | 43.40%       |
| 17. KENTUCKY              | 0          | \$1,400,969             | 0.28%          | \$1,395,719          | 0.38%          | \$7,104             | 0.03%          | \$114,033           | (93.77)%      | (\$92,945)           | (0.29)%        | \$8,211             | (1,231.96)%  |
| 18. LOUISIANA             | 0          | \$3,403,290             | 0.67%          | \$3,275,952          | 3.89%          | \$89,014            | 0.42%          | (\$131,203)         | 187.84%       | \$490,181            | 1.52%          | \$469,637           | 20.63%       |
| 19. MAINE                 | 0          | \$100,019               | 0.02%          | \$63,688             | 57.05%         | \$875               | 0.00%          | \$6,250             | (86.00)%      | \$7,469              | 0.02%          | \$4,459             | 67.50%       |
| 20. MARYLAND              | 0          | \$8,554,392             | 1.70%          | \$8,186,435          | 4.49%          | \$112,414           | 0.53%          | (\$135,593)         | 182.91%       | \$262,200            | 0.82%          | \$72,588            | 261.22%      |
| 21. MASSACHUSETTS         | 0          | \$2,066,241             | 0.41%          | \$2,255,109          | (8.38)%        | \$80,409            | 0.38%          | \$31,571            | 154.69%       | \$138,989            | 0.43%          | \$39,365            | 253.08%      |
| 22. MICHIGAN              | 0          | \$13,477,248            | 2.67%          | \$11,905,076         | 13.21%         | \$847,740           | 3.97%          | \$346,971           | 144.33%       | \$1,473,739          | 4.58%          | \$659,697           | 123.40%      |
| 23. MINNESOTA             | 0          | \$6,557,788             | 1.30%          | \$5,909,021          | 10.98%         | \$98,344            | 0.46%          | \$23,633            | 316.13%       | \$132,404            | 0.41%          | \$132,683           | (0.21)%      |
| 24. MISSISSIPPI           | 0          | \$1,893,209             | 0.38%          | \$1,650,003          | 14.74%         | \$121,275           | 0.57%          | \$4,162             | 2,813.86%     | \$119,496            | 0.37%          | \$41,626            | 187.07%      |
| 25. MISSOURI              | 0          | \$2,883,017             | 0.57%          | \$2,641,224          | 9.15%          | \$485,474           | 2.28%          | \$206,035           | 135.63%       | \$585,045            | 1.82%          | \$579,220           | 1.01%        |
| 26. MONTANA               | 0          | \$756,099               | 0.15%          | \$637,481            | 18.61%         | \$75,766            | 0.36%          | \$3,629             | 1,987.79%     | \$32,660             | 0.10%          | \$286,337           | (88.59)%     |
| 27. NEBRASKA              | 0          | \$1,850,158             | 0.37%          | \$974,595            | 89.84%         | \$0                 | --             | \$0                 | 0.00%         | \$0                  | --             | \$9,319             | (100.00)%    |
| 28. NEVADA                | 0          | \$7,460,432             | 1.48%          | \$5,693,815          | 31.03%         | \$335,732           | 1.57%          | \$156,598           | 114.39%       | \$1,328,017          | 4.13%          | \$318,334           | 317.18%      |
| 29. NEW HAMPSHIRE         | 0          | \$342,695               | 0.07%          | \$269,972            | 26.94%         | \$0                 | --             | \$2,503             | (100.00)%     | \$0                  | --             | \$4,010             | (100.00)%    |
| 30. NEW JERSEY            | 0          | \$16,109,070            | 3.19%          | \$15,768,831         | 2.16%          | \$423,813           | 1.99%          | \$369,624           | 14.66%        | \$849,173            | 2.64%          | \$614,158           | 38.27%       |
| 31. NEW MEXICO            | 0          | \$1,785,312             | 0.35%          | \$1,265,112          | 41.12%         | \$203               | 0.00%          | \$597               | (66.00)%      | \$13,662             | 0.04%          | \$39,380            | (65.31)%     |
| 32. NEW YORK              | 0          | \$24,377,436            | 4.83%          | \$30,040,763         | (18.85)%       | \$111,668           | 0.52%          | \$1,147,413         | (90.27)%      | \$2,862,643          | 8.91%          | \$3,023,818         | (5.33)%      |
| 33. NORTH CAROLINA        | 0          | \$5,787,384             | 1.15%          | \$5,265,793          | 9.91%          | \$193,604           | 0.91%          | \$1,488,018         | (86.99)%      | \$693,723            | 2.16%          | \$951,645           | (27.10)%     |
| 34. NORTH DAKOTA          | 0          | \$513,602               | 0.10%          | \$187,093            | 174.52%        | \$0                 | --             | \$0                 | 0.00%         | \$0                  | --             | \$0                 | 0.00%        |
| 35. OHIO                  | 0          | \$10,719,535            | 2.12%          | \$12,068,003         | (11.17)%       | \$159,301           | 0.75%          | \$234,286           | (32.01)%      | \$302,695            | 0.94%          | \$606,673           | (50.11)%     |
| 36. OKLAHOMA              | 0          | \$4,091,663             | 0.81%          | \$5,720,825          | (28.48)%       | \$1,224             | 0.01%          | \$91,628            | (98.66)%      | \$92,597             | 0.29%          | \$127,767           | (27.53)%     |
| 37. OREGON                | 0          | \$396,498               | 0.08%          | \$344,875            | 14.97%         | \$1,546             | 0.01%          | \$0                 | 0.00%         | \$3,454              | 0.01%          | \$0                 | 0.00%        |
| 38. PENNSYLVANIA          | 0          | \$14,024,537            | 2.78%          | \$14,491,759         | (3.22)%        | \$229,508           | 1.08%          | \$274,618           | (16.43)%      | \$260,486            | 0.81%          | \$224,353           | 16.11%       |
| 39. RHODE ISLAND          | 0          | \$149,608               | 0.03%          | \$171,603            | (12.82)%       | \$18,642            | 0.09%          | \$24,000            | (22.33)%      | \$101,579            | 0.32%          | \$17,297            | 487.26%      |
| 40. SOUTH CAROLINA        | 0          | \$5,017,179             | 0.99%          | \$4,363,347          | 14.98%         | \$182,746           | 0.86%          | \$9,476             | 1,828.51%     | \$265,460            | 0.83%          | \$42,417            | 525.83%      |
| 41. SOUTH DAKOTA          | 0          | \$642,040               | 0.13%          | \$693,536            | (7.43)%        | \$29,404            | 0.14%          | (\$5,000)           | 688.08%       | \$105,000            | 0.33%          | \$0                 | 0.00%        |
| 42. TENNESSEE             | 0          | \$4,724,393             | 0.94%          | \$4,383,565          | 7.78%          | \$184,934           | 0.87%          | \$67,401            | 174.38%       | \$60,164             | 0.19%          | \$177,451           | (66.10)%     |
| 43. TEXAS                 | 0          | \$145,307,359           | 28.80%         | \$153,549,025        | (5.37)%        | \$5,006,760         | 23.46%         | \$2,264,895         | 121.06%       | \$7,071,512          | 22.00%         | \$5,024,538         | 40.74%       |
| 44. UTAH                  | 0          | \$9,305,623             | 1.84%          | \$8,770,056          | 6.11%          | \$585,419           | 2.74%          | (\$148,579)         | 494.01%       | \$900,436            | 2.80%          | \$804,104           | 11.98%       |
| 45. VERMONT               | 0          | \$19,461                | 0.00%          | \$28,321             | (31.28)%       | \$2,408             | 0.01%          | \$1,283             | 87.69%        | \$281,879            | 0.88%          | \$91                | 109,657.14%  |
| 46. VIRGINIA              | 0          | \$6,057,322             | 1.20%          | \$5,732,132          | 5.67%          | \$33,447            | 0.16%          | \$98,818            | (66.15)%      | \$70,746             | 0.22%          | \$165,398           | (57.23)%     |
| 47. WASHINGTON            | 0          | \$5,043,360             | 1.00%          | \$5,072,633          | (0.58)%        | \$94,137            | 0.44%          | (\$23,521)          | 500.23%       | \$329,668            | 1.03%          | \$401,496           | (17.89)%     |
| 48. WEST VIRGINIA         | 0          | \$69,414                | 0.01%          | \$46,006             | 50.88%         | \$370               | 0.00%          | \$780               | (52.56)%      | \$0                  | --             | \$5,753             | (100.00)%    |
| 49. WISCONSIN             | 0          | \$4,281,266             | 0.85%          | \$2,539,721          | 68.57%         | \$5,551             | 0.03%          | \$0                 | 0.00%         | \$111,301            | 0.35%          | \$108,621           | 2.47%        |
| 50. WYOMING               | 0          | \$472,243               | 0.09%          | \$575,754            | (17.98)%       | \$1,760             | 0.01%          | \$0                 | 0.00%         | \$11,728             | 0.04%          | \$0                 | 0.00%        |
| 51. AGGREGATE OTHER ALIEN | 0          | \$30,950                | 0.01%          | \$115,417            | (73.18)%       | \$0                 | --             | \$0                 | 0.00%         | \$11,275             | 0.04%          | \$0                 | 0.00%        |
| <b>TOTAL AVERAGE</b>      |            | <b>\$504,550,911</b>    | <b>100.00%</b> | <b>\$508,360,798</b> | <b>(0.75)%</b> | <b>\$21,337,433</b> | <b>100.00%</b> | <b>\$12,739,187</b> | <b>67.49%</b> | <b>\$32,145,434</b>  | <b>100.00%</b> | <b>\$30,632,050</b> | <b>4.94%</b> |
|                           |            | <b>\$9,893,155</b>      |                | <b>\$9,967,859</b>   |                | <b>\$418,381</b>    |                | <b>\$249,788</b>    |               | <b>\$630,303</b>     |                | <b>\$600,628</b>    |              |



| WILLISTON FINANCIAL     | NAIC Group | Direct Premiums Written |                |                     |              | Direct Losses Paid |                |                    |                 | Direct Losses Unpaid |                |                     |               |
|-------------------------|------------|-------------------------|----------------|---------------------|--------------|--------------------|----------------|--------------------|-----------------|----------------------|----------------|---------------------|---------------|
|                         |            | Current Year            | % of Total     | Prior Year          | Change       | Current Year       | % of Total     | Prior Year         | Change          | Current Year         | % of Total     | Prior Year          | Change        |
| 1. ALABAMA              | 4736       | \$120,152               | 0.14%          | \$165,255           | (27.29)%     | \$16,564           | 0.72%          | \$9,770            | 69.54%          | \$24,791             | 0.10%          | \$30,446            | (18.57)%      |
| 2. ARIZONA              | 4736       | \$2,915,022             | 3.42%          | \$1,466,668         | 98.75%       | \$0                | --             | \$1,441            | (100.00)%       | \$0                  | --             | \$1,802             | (100.00)%     |
| 3. ARKANSAS             | 4736       | \$32,373                | 0.04%          | \$8,688             | 272.62%      | \$94               | 0.00%          | \$0                | 0.00%           | \$0                  | --             | \$0                 | 0.00%         |
| 4. CALIFORNIA           | 4736       | \$13,741,627            | 16.14%         | \$8,975,244         | 53.11%       | (\$100,813)        | (4.40)%        | \$374,552          | (126.92)%       | \$4,895,598          | 18.96%         | \$3,374,730         | 45.07%        |
| 5. COLORADO             | 4736       | \$1,001,131             | 1.18%          | \$630,577           | 58.76%       | \$3,885            | 0.17%          | \$10,308           | (62.31)%        | \$8,370              | 0.03%          | \$5,772             | 45.01%        |
| 6. CONNECTICUT          | 4736       | \$221,012               | 0.26%          | \$119,373           | 85.14%       | \$14,358           | 0.63%          | \$2,659            | 439.98%         | \$170,985            | 0.66%          | \$8,577             | 1,893.53%     |
| 7. DELAWARE             | 4736       | \$19,541                | 0.02%          | \$64,431            | (69.67)%     | \$369              | 0.02%          | \$1,845            | (80.00)%        | \$7,431              | 0.03%          | \$32,235            | (76.95)%      |
| 8. DISTRICT OF COLUMBIA | 4736       | \$83,667                | 0.10%          | \$116,307           | (28.06)%     | \$1,398            | 0.06%          | \$563              | 148.31%         | \$55,259             | 0.21%          | \$59,532            | (7.18)%       |
| 9. FLORIDA              | 4736       | \$16,362,865            | 19.22%         | \$15,678,141        | 4.37%        | \$1,331,654        | 58.16%         | \$850,051          | 56.66%          | \$8,676,039          | 33.61%         | \$5,132,224         | 69.05%        |
| 10. GEORGIA             | 4736       | \$973,473               | 1.14%          | \$1,670,285         | (41.72)%     | (\$125,266)        | (5.47)%        | \$573,344          | (121.85)%       | \$668,696            | 2.59%          | \$1,561,144         | (57.17)%      |
| 11. IDAHO               | 4736       | \$83,668                | 0.10%          | \$30,908            | 170.70%      | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                 | 0.00%         |
| 12. ILLINOIS            | 4736       | \$860,443               | 1.01%          | \$857,316           | 0.36%        | \$19,087           | 0.83%          | \$32,139           | (40.61)%        | \$579,962            | 2.25%          | \$476,582           | 21.69%        |
| 13. INDIANA             | 4736       | \$861,360               | 1.01%          | \$580,220           | 48.45%       | \$104              | 0.00%          | (\$2,748)          | 103.78%         | \$57,746             | 0.22%          | \$3,600             | 1,504.06%     |
| 14. IOWA                | 4736       | \$759                   | 0.00%          | \$1,491             | (49.09)%     | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                 | 0.00%         |
| 15. KANSAS              | 4736       | \$326,462               | 0.38%          | \$242,248           | 34.76%       | \$9,994            | 0.44%          | \$7,397            | 35.11%          | \$8,810              | 0.03%          | \$1,603             | 449.59%       |
| 16. KENTUCKY            | 4736       | \$29,214                | 0.03%          | \$54,473            | (46.37)%     | \$0                | --             | (\$92,025)         | 100.00%         | \$21,240             | 0.08%          | \$9,075             | 134.05%       |
| 17. LOUISIANA           | 4736       | \$2,546,492             | 2.99%          | \$2,675,563         | (4.82)%      | (\$24,135)         | (1.05)%        | \$135,116          | (117.86)%       | \$161,078            | 0.62%          | \$165,501           | (2.67)%       |
| 18. MAINE               | 4736       | \$630                   | 0.00%          | \$3,094             | (79.64)%     | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                 | 0.00%         |
| 19. MARYLAND            | 4736       | \$978,880               | 1.15%          | \$1,558,455         | (37.19)%     | \$147,475          | 6.44%          | \$75,844           | 94.45%          | \$1,065,282          | 4.13%          | \$309,232           | 244.49%       |
| 20. MASSACHUSETTS       | 4736       | \$850,457               | 1.00%          | \$778,167           | 9.29%        | \$81,268           | 3.55%          | \$102,138          | (20.43)%        | \$370,022            | 1.43%          | \$530,703           | (30.28)%      |
| 21. MICHIGAN            | 4736       | \$3,286,644             | 3.86%          | \$3,094,958         | 6.19%        | \$10,730           | 0.47%          | (\$4,807)          | 323.22%         | \$38,249             | 0.15%          | \$27,303            | 40.09%        |
| 22. MINNESOTA           | 4736       | \$330,024               | 0.39%          | \$299,807           | 10.08%       | \$1,026            | 0.04%          | \$6,161            | (83.35)%        | \$24,792             | 0.10%          | \$24,853            | (0.25)%       |
| 23. MISSISSIPPI         | 4736       | \$86,962                | 0.10%          | \$69,890            | 24.43%       | \$1,666            | 0.07%          | \$3,951            | (57.83)%        | \$23,192             | 0.09%          | \$12,897            | 79.82%        |
| 24. MISSOURI            | 4736       | \$664,678               | 0.78%          | \$348,243           | 90.87%       | \$73,233           | 3.20%          | \$10,394           | 604.57%         | \$48,095             | 0.19%          | \$31,316            | 53.58%        |
| 25. MONTANA             | 4736       | \$5,756                 | 0.01%          | \$4,990             | 15.35%       | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                 | 0.00%         |
| 26. NEBRASKA            | 4736       | \$52,865                | 0.06%          | \$128,027           | (58.71)%     | \$464              | 0.02%          | \$0                | 0.00%           | \$7,036              | 0.03%          | \$0                 | 0.00%         |
| 27. NEVADA              | 4736       | \$1,347,655             | 1.58%          | \$1,343,748         | 0.29%        | (\$147,948)        | (6.46)%        | \$12,402           | (1,292.94)%     | \$261,903            | 1.01%          | \$98,435            | 166.07%       |
| 28. NEW HAMPSHIRE       | 4736       | \$14,790                | 0.02%          | \$25,205            | (41.32)%     | \$3,433            | 0.15%          | \$81,233           | (95.77)%        | \$10,000             | 0.04%          | \$767               | 1,203.78%     |
| 29. NEW JERSEY          | 4736       | \$2,241,366             | 2.63%          | \$3,303,282         | (32.15)%     | \$32,582           | 1.42%          | \$31,998           | 1.83%           | \$382,257            | 1.48%          | \$52,995            | 621.31%       |
| 30. NEW MEXICO          | 4736       | \$827,856               | 0.97%          | \$784,194           | 5.57%        | \$5,527            | 0.24%          | \$942              | 486.73%         | \$7,155              | 0.03%          | \$2,939             | 143.45%       |
| 31. NEW YORK            | 4736       | \$3,781,343             | 4.44%          | \$3,895,742         | (2.94)%      | \$125,453          | 5.48%          | \$1,659,296        | (92.44)%        | \$2,054,127          | 7.96%          | \$523,539           | 292.35%       |
| 32. NORTH CAROLINA      | 4736       | \$4,939,510             | 5.80%          | \$5,288,567         | (6.60)%      | \$55,059           | 2.40%          | \$26,713           | 106.11%         | \$605,672            | 2.35%          | \$286,279           | 111.57%       |
| 33. NORTH DAKOTA        | 4736       | \$134,295               | 0.16%          | \$147,420           | (8.90)%      | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                 | 0.00%         |
| 34. OHIO                | 4736       | \$1,416,369             | 1.66%          | \$802,126           | 76.58%       | \$18,406           | 0.80%          | \$13,364           | 37.73%          | \$22,134             | 0.09%          | \$53,440            | (58.58)%      |
| 35. OKLAHOMA            | 4736       | \$377,156               | 0.44%          | \$321,430           | 17.34%       | \$12,460           | 0.54%          | \$21,010           | (40.69)%        | \$225,971            | 0.88%          | \$169,381           | 33.41%        |
| 36. OREGON              | 4736       | \$2,964,731             | 3.48%          | \$2,632,549         | 12.62%       | \$72,836           | 3.18%          | \$25,796           | 182.35%         | \$492,791            | 1.91%          | \$72,503            | 579.68%       |
| 37. PENNSYLVANIA        | 4736       | \$2,544,130             | 2.99%          | \$2,943,359         | (13.56)%     | \$40,316           | 1.76%          | \$9,514            | 323.75%         | \$115,517            | 0.45%          | \$36,041            | 220.52%       |
| 38. RHODE ISLAND        | 4736       | \$107,534               | 0.13%          | \$90,234            | 19.17%       | \$550              | 0.02%          | \$5,965            | (90.78)%        | \$9,935              | 0.04%          | \$12,412            | (19.96)%      |
| 39. SOUTH CAROLINA      | 4736       | \$1,359,428             | 1.60%          | \$1,307,854         | 3.94%        | \$48,443           | 2.12%          | \$44,235           | 9.51%           | \$224,187            | 0.87%          | \$361,359           | (37.96)%      |
| 40. SOUTH DAKOTA        | 4736       | \$6,283                 | 0.01%          | \$11,498            | (45.36)%     | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                 | 0.00%         |
| 41. TENNESSEE           | 4736       | \$619,127               | 0.73%          | \$642,555           | (3.65)%      | \$1,238            | 0.05%          | \$3,878            | (68.08)%        | \$93,266             | 0.36%          | \$9,281             | 904.91%       |
| 42. TEXAS               | 4736       | \$9,803,494             | 11.51%         | \$13,236,384        | (25.94)%     | \$472,895          | 20.66%         | \$624,402          | (24.26)%        | \$3,373,103          | 13.07%         | \$2,758,052         | 22.30%        |
| 43. UTAH                | 4736       | \$999,485               | 1.17%          | \$124,743           | 701.24%      | \$21,369           | 0.93%          | \$314              | 6,705.41%       | \$281                | 0.00%          | \$8,385             | (96.65)%      |
| 44. VIRGINIA            | 4736       | \$1,458,070             | 1.71%          | \$1,862,476         | (21.71)%     | (\$135,196)        | (5.91)%        | (\$35,341)         | (282.55)%       | \$587,866            | 2.28%          | \$754,933           | (22.13)%      |
| 45. WASHINGTON          | 4736       | \$3,546,580             | 4.17%          | \$3,825,969         | (7.30)%      | \$168,406          | 7.36%          | \$176,339          | (4.50)%         | \$408,400            | 1.58%          | \$742,302           | (44.98)%      |
| 46. WEST VIRGINIA       | 4736       | \$37,198                | 0.04%          | \$40,404            | (7.93)%      | \$30,077           | 1.31%          | \$14,815           | 103.02%         | \$27,095             | 0.10%          | \$17,538            | 54.49%        |
| 47. WISCONSIN           | 4736       | \$74,589                | 0.09%          | \$85,342            | (12.60)%     | \$397              | 0.02%          | \$0                | 0.00%           | \$0                  | --             | \$2,705             | (100.00)%     |
| 48. WYOMING             | 4736       | \$105,767               | 0.12%          | \$0                 | 0.00%        | \$0                | --             | \$0                | 0.00%           | \$0                  | --             | \$0                 | 0.00%         |
| <b>TOTAL AVERAGE</b>    |            | <b>\$85,142,913</b>     | <b>100.00%</b> | <b>\$82,337,900</b> | <b>3.41%</b> | <b>\$2,289,458</b> | <b>100.00%</b> | <b>\$4,814,968</b> | <b>(52.45)%</b> | <b>\$25,814,333</b>  | <b>100.00%</b> | <b>\$17,762,413</b> | <b>45.33%</b> |
|                         |            | <b>\$1,773,811</b>      |                | <b>\$1,715,373</b>  |              | <b>\$47,697</b>    |                | <b>\$100,312</b>   |                 | <b>\$537,799</b>     |                | <b>\$370,050</b>    |               |



**2715 Tuller Parkway  
Dublin, OH 43017-2310  
(614) 761-8602  
(800) 354-7207  
Fax: (614) 761-0906**

**[www.demotech.com](http://www.demotech.com)  
[PTIC@demotech.com](mailto:PTIC@demotech.com)**