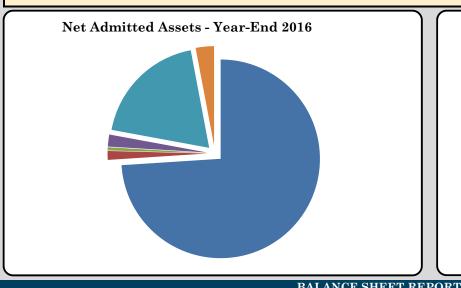
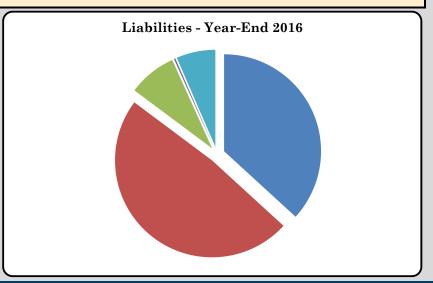
# Sublimity Insurance Company NAIC: 26824 100 SW Sublimity Blvd PO Box 219 Sublimity, OR 97385 www.sublimityins.com

Founded in 1896, Sublimity Ins. Co. provides comprehensive insurance coverage.





	BALANCE SHEET REPORT - YEA					
		PERCENT		PERCENT		LIABII
NET ADMITTED ASSETS	12/31/16	TOTAL	12/31/15	CHANGE		POLIC
BONDS						LOSSES
201.22	29,617,740	73.98%	26,794,851	10.54%		EXPEN
STOCKS	571,936	1.43%	506,976	12.81%		UNEAR
CASH AND EQUIVALENTS						CEDED
one in the Equivalent	213,816	0.53%	165,675	29.06%		PAYAB
OTHER CASH & INVESTED ASSETS	780,730	1.95%	773,371	0.95%		PAYAB: SUBSII
SUBTOTAL CASH AND INVESTED	100,100	110070	110,011	0.0070		
ASSETS	31,184,222	77.89%	28,240,873	10.42%		ALL OT
PREMIUMS AND AGENTS' BALANCES	7,659,196	19.13%	6,701,315	14.29%		TOTAL
ALL OTHER ASSETS	1,190,418	2.97%	1,169,178	1.82%		POLICY
TOTAL NET ADMITTED ASSETS						TOTAL
TOTAL NET ADMITTED ASSETS	40,033,836	100.00%	36,111,366	10.86%		POLICY

T - YEAR-END 2016								
LIABILITIES AND		PERCENT						
POLICYHOLDERS' SURPLUS	12/31/16	TOTAL	12/31/15	CHANGE				
LOSSES AND LOSS ADJUSTMENT								
EXPENSES	8,523,735	21.29%	6,188,396	37.74%				
UNEARNED PREMIUMS	11,212,041	28.01%	11,684,419	-4.04%				
CEDED REINSURANCE PREMIUMS PAYABLE	1,864,712	4.66%	540,809	244.80%				
PAYABLE TO PARENT, SUBSIDIARIES AND AFFILIATES	55,695	0.14%	40,837	36.38%				
ALL OTHER LIABILITIES	1,507,602	3.77%	1,366,245	10.35%				
TOTAL LIABILITIES	23,163,785	57.86%	19,820,706	16.87%				
POLICYHOLDERS' SURPLUS	16,870,839	42.14%	16,290,661	3.56%				
TOTAL LIABILITIES AND	_	_						
POLICYHOLDERS' SURPLUS	40,034,624	100.00%	36,111,367	10.86%				



### About Demotech, Inc.

Demotech, Inc. is a Columbus, Ohio based financial analysis firm providing a wide range of services including Financial Stability Ratings® (FSRs), pricing analysis, state filings assistance and support for other required regulatory reporting. Having worked with insurers of all sizes, Demotech possesses broad experience addressing actuarial and financial analysis issues, whether the issue is unique to a particular insurer or prevalent throughout the industry.

## **Proactively Responding to Market Needs**

Since our beginning in 1985, Demotech has proactively responded to the market with our clients in mind. Starting in 1989, Demotech gained acceptance from the secondary mortgage marketplace, including the Federal National Mortgage Association (Fannie Mae) and later the Federal Home Loan Mortgage Corporation (Freddie Mac) and the United States Department of Housing and Urban Development (HUD), for Financial Stability Ratings® to facilitate activities for financially stable clients.

In 2005, Demotech was approved to provide Financial Stability Ratings\* for regional insurance companies, captive insurance entities, risk retention groups and risk sharing entities providing professional liability insurance under HUD Notice H04-15, Professional Liability Insurance for Section 232 and 223(f) Programs.

## Offering an Individualized Approach to Industry Challenges

Demotech understands the industry is fluid and that every company has unique challenges and objectives. We offer an individualized approach, learning an organization's needs and goals to offer a customized solution.

Working within the Property and Casualty (P&C) insurance sector, Demotech provides a variety of solutions, including Financial Stability Ratings\*, actuarial consulting, market analysis and loss and loss adjustment expense reserve analysis. Each of our services has continually adapted to address our clients' challenges.

# Solutions as Unique as Your Company

Demotech continues to assess the market with our clients' interests in mind. Since 1985, clients have looked to Demotech to provide information, analysis and proactive solutions. We continue to evolve along with the industry through the development of innovative solutions, driven by our commitment to our clients.



# Financial Stability Ratings® (FSRs)

#### Description of the Analysis Process

The methodology utilized by Demotech, Inc. is proprietary. However, it relies on the underlying records and summaries prepared by responsible officers or employees of the P&C insurer and/or its parent company as reported in the financial statements of the insurer.

The Financial Stability Analysis Model involves a tactile review as well as computation and analysis of financial ratios to determine the current and future financial stability of the P&C insurer.

#### Tactile Review

The tactile review includes the study and summarization of materials provided to us. Set forth below is an example of some of the items that Demotech, Inc. typically receives:

- 1. Annual and quarterly statements of the insurer, its parent company and subsidiaries
- 2. Statement of actuarial opinion, managements' discussion and analysis audit
- 3. Changes in working capital
- 4. Change in the restricted cash and receivables from affiliates
- 5. Comparison of actual versus budget operating results
- 6. Summary of current reinsurance program.

#### Financial Ratio Calculation

A major item to determine the financial stability of a P&C insurer is the calculation of financial stability ratios measured against our financial stability test. These ratios and tests have been sampled on an industry wide basis and have been substantiated by other firms as well as Demotech. Inc.

A series of solvent and insolvent P&C insurers was subjected to our battery of ratios and tests in order to determine the predictability and reliability of our financial analysis model. The Financial Stability Analysis Model would have flagged P&C insurers that became insolvent at least one year in advance of formal regulatory action.

The basic information to develop our ratios is readily available from GAAP or statutory statements. Our strategic weighting of ratios to arrive at a final score is based on regression analysis and multi-variate analysis. The formula is proprietary and for that reason cannot be released. Those Balance Sheet and Income Statement items reviewed include but are not limited to:

- \* Total current assets
- \* Working capital
- \* Total liabilities
- \* Administrative expenses
- \* Net income
- \* Total expenses

- \* Total assets
- \* Total current liabilities
- \* Surplus
- \* Total revenues
- \* Receivables
- Receivables
- \* Amount of business written

The concept of financial stability is, in our opinion, independent of size. Accordingly, small, well-managed P&C insurers can have more financial stability than larger, highly leveraged insurers.