| Net Admitted Assets - 3rd Quarter 2012 |  |  |  |  | Liabilities | Quarte | $2012$ |  | \} |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET REPORT - 3RD QUARTER 2012 |  |  |  |  |  |  |  |  |  |
| NET ADMITTED ASSETS |  PERCENT <br> 9/30/12 TOTAL |  | PERCENT  <br> 12/31/11 PHANGE |  | LIABILITIES AND POLICYHOLDERS' SURPLUS |  PERCENT <br> 9/30/12 TOTAL |  | PERCENT  <br> 12/31/11 CHANGE |  |
| BONDS | 117,180,123 | 60.42\% | 112,026,368 | 4.60\% | LOSSES AND LOSS ADJUSTMENT EXPENSES | 24,493,225 | 12.63\% | 26,441,969 | -7.37\% |
| STOCKS | 0 | 0.00\% | 0 | 0.00\% | UNEARNED PREMIUMS | 42,645,497 | 21.99\% | 46,057,838 | -7.41\% |
| CASH AND EQUIVALENTS | 48,842,872 | 25.19\% | 41,638,092 | 17.30\% | CEDED REINSURANCE PREMIUMS PAYABLE | 48,317,068 | 24.91\% | 24,943,098 | 93.71\% |
| OTHER CASH \& INVESTED ASSETS | 5,043,240 | 2.60\% | 5,134,858 | -1.78\% | PAYABLE TO PARENT, SUBSIDIARIES AND AFFILIATES | 0 | 0.00\% | 0 | 0.00\% |
| SUBTOTAL CASH AND INVESTED ASSETS | 171,066,235 | 88.21\% | 158,799,318 | 7.72\% | ALL OTHER LIABILITIES | 16,115,685 | 8.31\% | 14,453,678 | 11.50\% |
| PREMIUMS AND AGENTS' BALANCES | 12,298,991 | 6.34\% | 9,944,658 | 23.67\% | TOTAL LIABILITIES | 131,571,475 | 67.85\% | 111,896,583 | 17.58\% |
| ALL OTHER ASSETS | 10,563,784 | 5.45\% | 5,340,171 | 97.82\% | POLICYHOLDERS' SURPLUS | 62,357,535 | 32.15\% | 62,187,564 | 0.27\% |
| TOTAL NET ADMITTED ASSETS | 193,929,010 | 100.00\% | 174,084,147 | 11.40\% | TOTAL LIABILITIES AND POLICYHOLDERS' SURPLUS | 193,929,010 | 100.00\% | 174,084,147 | 11.40\% |

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## Demotech, Inc.

## About Demotech, Inc.

Demotech, Inc. is a Columbus, Ohio based financial analysis firm providing a wide range of services including Financial Stability Ratings ${ }^{\circledR}$ (FSRs), pricing analysis, state filings assistance and support for other required regulatory reporting. Having worked with insurers of all sizes, Demotech possesses broad experience addressing actuarial and financial analysis issues, whether the issue is unique to a particular insurer or prevalent throughout the industry.

## Proactively Responding to Market Needs

Since our beginning in 1985, Demotech has proactively responded to the market with our clients in mind. Starting in 1989, Demotech gained acceptance from the secondary mortgage marketplace, including the Federal National Mortgage Association (Fannie Mae) and later the Federal Home Loan Mortgage Corporation (Freddie Mac) and the United States Department of Housing and Urban Development (HUD), for Financial Stability Ratings ${ }^{\circledR}$ to facilitate activities for financially stable clients.
In 2005, Demotech was approved to provide Financial Stability Ratings ${ }^{\circledR}$ for regional insurance companies, captive insurance entities, risk retention groups and risk sharing entities providing professional liability insurance under HUD Notice HO4-15, Professional Liability Insurance for Section 232 and $223(f)$ Programs.

## Offering an Individualized Approach to Industry Challenges

Demotech understands the industry is fluid and that every company has unique challenges and objectives. We offer an individualized approach, learning an organization's needs and goals to offer a customized solution.

Working within the Property and Casualty (P\&C) insurance sector, Demotech provides a variety of solutions, including Financial Stability Ratings ${ }^{\circledR}$, actuarial consulting, market analysis and loss and loss adjustment expense reserve analysis. Each of our services has continually adapted to address our clients' challenges.

## Solutions as Unique as Your Company

Demotech continues to assess the market with our clients' interests in mind. Since 1985, clients have looked to Demotech to provide information, analysis and proactive solutions. We continue to evolve along with the industry through the development of innovative solutions, driven by our commitment to our clients.


[^0]:    Important: Financial Stability Ratings ${ }^{\otimes}$ must be verified by visiting www.demotech.com. Report data relies on submitted quarterly financial statements. Demotech makes no warranties or statements as to the accurancy of this information.

